

**Pacific Masters Monthly Meeting
July 18, 2012**

Call to Order and introductions: The meeting was called to order by Peter Guadagni, Chairman @ 7:30 pm

Attendees: Nancy Ridout, Maggie Tevis, Leianne Crittenden, Peter Guadagni, Phyllis Quinn, Michael Moore, Barry Fasbender, Jim Clemmons, John Morales, John King, Glenda Carroll, Kildine Harms, Cokie Lepinski, Eric van Boer, Laura Val, Rich Burns, Marcia Benjamin, Hilary Hafner

Champagne for Peter and Kildine's 20th anniversary!!!

CALL TO ORDER & INTRODUCTIONS

I APPROVAL OF MINUTES OF 06/18/2012 (separate attachment)

Approved. With three minor changes

II OFFICERS' REPORTS

***CHAIRMAN - PETER GUADAGNI**, report attached
Pacific met all the LMSC Minimum standards

- New Facebook page for Pacific Masters
- Wants to distribute and discuss the Pacific Masters dispute resolution process at a future meeting
- Proposed amendment to Admin handbook: Wants to partially subsidize single rooms for convention attendees MSR
- Additional convention delegates were suggested and approved: John Morales plus two from Tuolumne and Eric van Boer for a total of 32 MSR

***REPORT OF THE TREASURER - KILDINE HARMS**, report attached

- sent P+L, and membership comparison of YTD membership fees
- Report accepted MSR
- Last two months' bank statements given to Jim Clemmons to independently review

VICE-CHAIRMAN ADMINISTRATION - MICHAEL MOORE, no report attached

VICE-CHAIRMAN OPERATIONS - JIM CLEMMONS, no report

SECRETARY - LEIANNE CRITTENDEN, no report

AT-LARGE - CAROLINE LAMBERT, not at meeting

ZONE CHAIR - MOORE,

Report: the LMSC Development Committee is completing a survey of the LMSCs to evaluate how the LMSC is doing against the LMSC minimum standards. Both Pacific and Hawaii have filed their reports and there will be a meeting on Tuesday evening to discuss the compliance of minimum standards by the LMSCs.

-Michael has asked for comments on role of Zone Chair as part of the LMSC Development Committee, Development Committee wants to encourage LMSCs to send all possible delegates

The Volunteer Roles Task Force has asked the Zone Chairs to submit a proposed description of the Zone Chair, and asked for comments.

III COMMITTEE REPORTS - See attached written reports

***OPEN WATER - GLENDA CARROLL**, report attached

- This is Glenda's last year as chair, she ~~wants to~~ recommended that Phyllis Quinn be appointed.
- Russian River swim was cancelled due to high bacteria, entry fees will be refunded.

MEET OPERATIONS – BARRY FASBENDER, report attached

-Barry wants to change to USMS numbering system next year.

-He addressed the differences in the new sanctioning process from our current process. Suggestions were made for providing the name of a meet referee and providing more complete event information for the online registrations.

-Peter asked Glenda and Barry to make recommendations to discuss at the next meeting.

***REGISTRATION** – NANCY RIDOUT, report attached

-Nancy asked how she should address the issue of what to do with the approximately 20 Unattached swimmers that responded to the letter that Pacific sent who want to actually join a club.

-MSR to have Pacific pay any fee to complete the registration with a team, and Michael, Peter and Nancy will work out administrative details with USMS

TOP TEN & RECORDS – NANCY RIDOUT, report attached

Need to research and find the ~~guidelines~~ grant requirements and process for ~~starting a club-new~~ requesting financial support, ~~along with grants of money to clubs that propose~~ and update it with a business plan (this was discussed several years ago, and we want to follow up on it).

SCHEDULING –JOHN MORALES, report attached

COACHES –COKIE LEPINSKI, report attached

-Discussed reimbursement policy, and suggested that ~~she an~~ she and Peter be given discretion to allow interested members of Pacific Masters to attend the clinics at the LMSC's expense MSR

COMMUNICATIONS –JOANNE BERVEN/NEWSLETTER, MICHAEL MOORE/WEB SITE

A. NEWSLETTER, see report

B. WEB MASTER, report attached

Communications/Content Committee no report.

MARKETING/PUBLIC RELATIONS – BURNS, no report

OFFICIALS – KING, no report

LEGISLATION/RULES – TBD, see report

Emergency proposals for rules changes

EQUIPMENT – GUADAGNI, no report

***HOSPITALITY** –ALEXANDER, no report

AD HOC FACILITIES – See attached report for meeting sites

IV. OLD BUSINESS

Standing policies—see attached report

V. NEW BUSINESS

New item: Amplifinity.com Eric van Boer will make a proposal for using this online referral process to increase membership at the next meeting.

VI. TEAM ANNOUNCEMENTS

None

VII. ADJOURNMENT

Motion to adjourn at 9:09 pm MSR

Respectfully submitted,

Leianne Crittenden, Secretary

Next meeting will be CC on August 15

2012 MEETING DATES: ~~3/21, 4/18cc, 5/16, 6/20cc, 7/18~~ 8/15cc, 9/5, 10/17cc, 11 /11.



July 18, 2012, 7:30pm

AGENDA *Discussion Item

I	CALL TO ORDER & INTRODUCTIONS	7:30pm
II	APPROVAL OF MINUTES OF 06/20/2012 (separate attachment)	7:35pm
III	OFFICERS' REPORTS	
	* CHAIRMAN - PETER GUADAGNI, report attached	7:40pm
	* REPORT OF THE TREASURER – KILDINE HARMS, reports attached	7:50pm
	* VICE-CHAIRMAN ADMINISTRATION – MICHAEL MOORE, no report	
	VICE-CHAIRMAN OPERATIONS – JIM CLEMMONS, no report	
	SECRETARY – LEIANNE CRITTENDEN, no report	
	AT-LARGE – CAROLINE LAMBERT, no report	
	ZONE CHAIR – MOORE, no report	
IV	COMMITTEE REPORTS – See attached written reports	7:55pm
	* OPEN WATER – CARROLL, report attached	7:55pm
	* MEET OPERATIONS – FASBENDER, report attached	8:00pm
	* REGISTRATION – RIDOUT, report attached	8:05pm
	* TOP TEN & RECORDS – RIDOUT, report attached	8:10pm
	* SCHEDULING – MORALES, report attached	8:15pm
	* COACHES – LEPINSKI, report attached	8:20pm
	* COMMUNICATIONS – BERVEN/NEWSLETTER, MOORE/WEB SITE	
	A. NEWSLETTER, report attached	
	B. WEB MASTER, report attached	8:35pm
	C. TASK FORCE - Guadagni, no report	
	MARKETING/PUBLIC RELATIONS – BURNS, no report	
	OFFICIALS – KING, no report	
	LEGISLATION/RULES – TBD, see report (Chairman, Guadagni)	
	A. Proposed amendment to Administrative Handbook	
	EQUIPMENT – GUADAGNI, no report	
	* HOSPITALITY – Volunteers for dinner: July – <i>John King</i> , Sept – <i>Kildine Harms</i>	
	AD HOC FACILITIES – ALEXANDER, report attached	
V.	OLD BUSINESS	8:40pm
VI	NEW BUSINESS	8:43pm
VII.	TEAM ANNOUNCEMENTS	8:45pm
VIII.	ADJOURNMENT	8:50pm

2012 MEETING DATES: 7/18, 8/15cc, 9/5, 10/17cc, 11/11.

Working Calendar for July: Prepare and distribute bid information for 2013 Events Calendar by mid-July; call for 2013 budget requests; call for proposals to change by-laws; newsletter submissions deadline 7/20.

Working Calendar for August: Approve bids for Championship meets & January and February meets (due Aug. 10th); receive budget requests; preliminary review of USMS convention issues; receive proposals for changes to by-laws..

Working Calendar for September: Approve Preliminary Calendar of Events for 2013 (bids due 9/1 except Championship and January/February y meets); determine meeting facility for 2013; final review/recommendations convention issues; publish proposals to changes in by-laws; preliminary budget proposal; USMS convention; deadline for Nov/Dec newsletter 10/1.

JULY MEETING REPORTS – 7/18/2012

Officer and Committee Reports

Meeting policy. Please provide text to Nancy, prior to the meeting, of any items on which you would like the Committee to vote. *Re-established 1/18/2012.*

Chairman – Peter Guadagni

- Executive Committee approved a \$500 request from the host of Hot August Chill to fund a jet ski and operator for safety purposes. Request and approval followed policy adopted in September 2011.
- Dorothy Donnelly Award nominations for Paul Wrangell, Kildine Harms, Chris Campbell, John Morales & Jim Clemmons were forwarded to the awards committee in well in advance of the deadline.
- I have heard from 2 or 3 clubs that they nominated their coach for the Kerry O'Brien award.
- There have been two inquires about PacMasters providing support to start up clubs. Response has been to ask for a business plan, how much money is requested, what it will be used for and why it will make a difference.

Proposed amendment to Administrative Handbook. Under the USMS Convention section (underline is addition). 102.4.D.2 Reimbursement shall be for: convention registration, actual coach airfare (least expensive, special, super-saver, etc.), baggage fees, lodging expenses while at the convention based on double occupancy and a travel allowance to cover ground transportation and incidentals. Delegates choosing a single room for personal reasons will be reimbursed for 62.5% of lodging expenses while at the convention.

Attending the convention requires giving up personal time and, for many, the use of vacation time. At this stage of their lives many delegates are not comfortable sharing a hotel room. The 62.5% lodging reimbursement means PacMasters will cover 25% of the incremental cost of a single room. This amount is not expected to increase the number of people choosing a single room but will lessen the burden on those who do. Based on the 7 delegates who have requested a single room this year the cost would be \$532. Request motion.

Additional convention delegates

John Morales has been approved by the Executive Committee as a delegate. In addition, **Laurie Perry (TCAM), Mary Welsh (TCAM) and Eric van Boer (RHM)** have applied to be delegates. Their statements are below. Request motion to approve their appointment as delegates.

I am very excited to attend the USMS convention. Our Tuolumne County Aquatics team has grown to the third largest team in California. As a representative for our team, and the Pacific Masters organization, I feel I can learn more about the USMS organization, and share with fellow teammates and swimmers. I am grateful for this opportunity to have our small county included in this learning experience.

Laurie Perry

As a dedicated, passionate and active master swimmer I, Mary Welsh, would feel honored to represent Tuolumne County Aquatic Masters at the 2012 USMA convention in September. Attending this convention would be an awesome opportunity for me - not only to meet and kindle new friendships who share in my passion for swimming - but also to achieve a greater appreciation and knowledge of "the bigger picture" of USMS - beyond swim practices and meets! Thank you.

Sincerely, Mary Welsh

I am very excited to attend the USMS convention. Our team, the Rolling Hills Mudsharks have been active members of Pacific Masters Swimming for over 20 years, and I have been active in masters swimming for 30 years. As a representative for our team, and the Pacific Masters organization, I feel I can learn more about the USMS organization, and share with fellow teammates and swimmers. I am excited about the opportunity to be a part of and make a contribution to USMS!

Eric van Boer

Rolling Hills Mudsharks

Vice Chair Administration – Michael Moore, no report

Vice Chair Operations – Jim Clemmons, no report

Secretary – Leianne Crittenden, no report

At-Large – Caroline Lambert, no report

Treasurer – Kildine Harms, financial reports attached separately.

Attached are the financials for the July 18th meeting:

- Balance sheet June 2012 vs June 2011

Note that \$51K Certificate of Deposit from Mission National Bank Matured with a balance of \$51,215.61 in June and the funds were deposited into Mission National Bank Business Account. If renewed the rate would have decreased from .8000% to .2500%.

- Profit & Loss Current year 2012 vs Prior year 2011
- Profit & Loss Membership Year 8 months Actual vs. 12 month Budget

On the convention:

Rooms have been reserved, under Pacific Masters Account and will be charge to Pacific Masters.

Registration will be made and paid by the end of the month.

Some delegate have already made their travel arrangements and have been reimbursed.

Zone Chair – Michael Moore, no report

Open Water – Glenda Carroll

It is my pleasure to announce that Phyllis Quinn will be the new Open Water Chair for 2013.

The Russian River open water swims were canceled due to high bacteria count in the water. At this point, there are no plans on rescheduling the event.

Meet Operations – Barry Fasbender

New Pool Sanction Process. We have been using the new USMS online sanction request system for pool meets.

The difference between the PacMasters sanction application and the USMS sanction application are:

- * This year we are using the PacMasters numbering system for sanction numbers (38-12-xx). However, the USMS online system assigns a sanction number of the form 382-Sxxx for pool meets The 38 is our LMSC number. The 12 is the last two digits of the year for our number and the 2 is the last digit of the year for the USMS number. I believe the S is for a sanction and R is for a recognized event. I would like to start using the USMS system starting in 2013.
- * There is no meet director signature for the USMS sanction application.
- * There is no authorizing club official listed and no signature for the USMS sanction application.

Do we have any problem with the last two items?

The Sanction Chair gets an email when a sanction request is made. The Sanction Chair can then approve the sanction request or deny the request. Approved sanctions are placed on the USMS calendar of events.

There is also the ability for the requestor to upload a Safety Plan. However, our Medical Information form is currently being mailed to me.

Registration – Nancy Ridout

As of 7/17/12 we have registered 10,199 swimmers and 124 clubs. Data from comparable time frames are as follows: 10,004 swimmers and 124 clubs as of 7/20/11; 9,971 & 123 as of 7/14/10; 9,778 & 126 as of 7/13/09; 9,010 & 120 as of 7/22/08; 9,040 & 110 as of 7/18/07; 9,196 & 115 as of 7/15/06; 8670 & 109 as of 7/16/05; 8,623 & 111 as of 7/17/04; no July meeting 2003; 9,151 & 115 as of 7/19/2002; 8,598 and 119 as of 7/27/01; no meeting 2000 but records show 8,202 swimmers as of 7/14/00; 7,811 & 101 as of 7/10/99; 7,424 & 101 as of 7/10/98; 7,318 & 104 as of 7/97; no July meetings 1996 or 1995; 6,110 & 97 as of 7/22/94; 5,725 & 87 as of 7/27/93; 5,632 & 80 as of 7/17/92. We show an increase of 311 swimmers since our last meeting.

A letter was sent to Pacific Masters Unattached swimmers last week and I received emails from quite a few indicating that they should have been registered with a team. I checked all of these complaints and they were indeed registered with a club. In the future we should probably review such messages to our members in regards to the consequences of the message. In this case, we should have anticipated a positive response and indicated the process by which swimmers could attach to a club. Many emails came in asking me to change the swimmers' affiliation and this is not the protocol for a transfer. Do we want to just change these swimmers' affiliation or should I send each a transfer form?

An interesting note from Nancy Kelley, RAMS. *Several months ago, you asked if there was anything RAMS was doing to increase our membership...at that time, we hadn't found anything to increase our attendance or even publicize our existence. That changed when our Secretary listed us on Amazon.com Living Social for three days. We have had a tremendous response...well over 60 people have paid their \$25 to Amazon.com Living Social to swim with us for 30 days. We are having them fill out the USMS/PMS form, before they start swimming (keeping them in a file, at the pool)...and at the end of their 30 days, they will go on line and join...we hope 😊*
Just thought I'd let you know. Nancy L. Kelley, Membership Chair, RAMS

Top Ten and Records – Nancy Ridout

The USMS SCY Top Ten has been compiled and posted on the USMS web site. We continue to have problems documenting records. Additionally, we've discovered that we have no pool measurement certification for the pool in which the Reno Winners Meet is held. Those swimmers will not be included in the USMS top ten. Do we agree that this should extend to our Pacific Masters Top Ten as well, and also any that might have been Pacific Masters

records? There must not have been any swimmers from this meet in the past that have qualified to the USMS Top Ten and that's why we're only aware of it now. I hope that this pool can be measured before the next competition that's held there.

Scheduling – John Morales

E-blast sent requesting bids for all Championship Meets for 2013. The goal would be to vote on any bids at the August meeting. I am developing a form on surveymonkey.com to handle all requests for the 2013 schedule, once the Championship Meet dates are determined.

Salinas Masters has shown an interest in hosting a short course yards meet in February of 2013 in their new indoor facility.

Coaches – Cokie Lepinski

Hello!

It is absolutely great to return to Pac Masters. I have missed you all!

Report

I've been communicating with Peter for a few weeks to catch up with what has been happening with Pac Masters. He has filled me in on the April 2012 meeting he held with the coaches that listed their priorities for educating, supporting, and mentoring coaches in our LMSC.

On July 11th I emailed the coaches that assembled in that April meeting. We have a conference call on July 24th to begin moving forward on one of their goals, providing stroke instruction to coaches, through at least six (6) stroke clinic presentations in 2013. I hope to have more to report at our next meeting.

Communication with New Teams and New Coaches

- Having recently been in the AZ LMSC, where I initially registered my team, I was struck by how impersonal the whole process had been. It was actually a driving force for me to move my team over to Pac Masters. That led me to think about how we do things here. I think we are missing out on an incredible opportunity to connect up with new teams and new coaches. I'd like to be able to reach out to newly registered teams and contact their listed coach (or main contact) to check in with them, see how they are doing, let them know what opportunities they might have for education, support and mentoring. I've emailed Nancy Ridout to see if it is possible to obtain data of the new teams registering in 2012.

USMS/ASCA Coach Certification Training

- Mountain View is hosting ASCA Level 1 & 2 Coach Certification training on Sept 29th. Davis is hosting that same training on Sept 30th. We have offered scholarships to Pac Masters coaches that reimburses them for their registration costs.
- Registration info for MVM: <https://www.clubassistant.com/club/clinics/reserve.cfm?c=1758&cid=54475>. Registration info for Davis: <https://www.clubassistant.com/club/clinics/reserve.cfm?c=1758&cid=54475>
- ASCA Level 3 training (the first offering of this level) takes place on Sept 12th at the USAS/USMS Convention in Greensboro. So far myself and Chris Campbell plan on attending this training.

Definition of a Pac Masters Coach

In a previous meeting, it came to our attention that we apparently don't have a definition for Masters coach. This could be important for denying or approving our scholarship reimbursements. Here's a draft of a potential definition:

"For the purposes of reimbursement, a Pacific Masters coach is a registered Pacific Masters member who regularly provides workouts for a Pacific Masters registered club. At the discretion of the Coaches Chair, other Pacific Masters members, such as trainee and prospective coaches, can be reimbursed under coaches training reimbursement policy. Members of the Pacific Masters Board are eligible for reimbursement under the coach training reimbursement policy."

Communications – Newsletter – Joanne Berven, Webmaster – Michael Moore

Newsletter – Joanne Berven

The July/August Newsletter has been posted and announced to the membership via a link sent out by our web master. It has been sent to our clubs and interested swimmers electronically.

Web Master – Michael Moore

I attended a "Constant Contact Boot Camp last month. It was a seminar on how to get better use out of email marketing. From that seminar, I have made a couple of changes to the newsletter, one of them being a "Video of the week." The Video of the week has been an item that our members have clicked upon.

There were four regular Email blasts sent out. There were two special item blasts sent out - one for the cancellation of the Russian River swim and one announcing the Pacific Masters newsletter was available for downloading. There were two small blasts sent to "new" members of Pacific Masters (just copies of the most recent blast).

The most popular links on the email blast during the past month have been:

TAM World Record 245

Lake Del Valle Open Water 242
NBC Olympics 198
Pacific Masters Top Ten list 169
USA Swimming Olympic Page 77
Facebook group 74
PacMasters swim the Straits 62
USMS Nationals 57

Peter Guadagni wrote a letter about joining one of our PacMasters clubs and it was sent to 1915 swimmers who were listed as "unattached." The letter encouraged the "unattached swimmer" to consider joining one of our swim teams. There was an issue about old data and some people were mislabeled "unattached" when they were registered with a team. That will be corrected.

There are 15,510 swimmers who are on the PacMasters mailing list, judging by who "opens" the list, we know that about 23.0% of the people on the list open the email, which is above average for non-profits.

Task Force – Guadagni (Moore, Burns), no report

Marketing/Publications – Rich Burns, no report

Officials – John King, no report

Legislation/Rules – TBD (Guadagni)

See proposal for an amendment to the Administrative Handbook under Chairman's report.

Equipment – Peter Guadagni, no report

Ad Hoc Facilities – Joan Alexander

The remainder of our 2012 meetings are as follows: July - Walnut Creek - Club Room, September - Walnut Creek - Sports Basement loft, November - Annual Meeting, Shadelands Art Center, Walnut Creek, Sunday, November 11th.

Old Business

New Business

Pacific Local Masters Swimming Committee
Balance Sheet
As of June 30, 2012

	Total		
	As of Jun 30, 2012	As of Jun 30, 2011 (PY)	Change
ASSETS			
Current Assets			
Bank Accounts			
15 Wells Fargo Checking Account	64,475.67	36,579.56	27,896.11
16 Wells Fargo Saving Account	130,982.67	130,683.92	298.75
25-9670 Mission National Bank Operating Account	5,550.21	9,947.16	-4,396.95
26-0370 Mission National Bank Business Account	89,886.69	38,569.59	51,317.10
61 MNB CD 0187416050 - 07/2015	41,709.99	41,709.99	0.00
63 MNB CD 0187624450 06/2012	0.00	50,806.42	-50,806.42
Total Bank Accounts	\$ 332,605.23	\$ 308,296.64	\$ 24,308.59
TOTAL ASSETS	\$ 332,605.23	\$ 308,296.64	\$ 24,308.59
LIABILITIES AND EQUITY			
Equity			
3000 Opening Bal Equity	14,988.50	14,988.50	0.00
3900 Retained Earnings	283,007.71	304,396.38	-21,388.67
Net Income	34,609.02	-11,088.24	45,697.26
Total Equity	\$ 332,605.23	\$ 308,296.64	\$ 24,308.59
TOTAL LIABILITIES AND EQUITY	\$ 332,605.23	\$ 308,296.64	\$ 24,308.59

Wednesday, Jul 11, 2012 08:47:23 PM GMT-7 - Cash Basis

Pacific Local Masters Swimming Committee
Profit & Loss
January - June, 2012

	Total		
	Jan - Jun, 2012	Jan - Jun, 2011 (PY)	Change
Income			
100 Registration			
100-A PacMasters	89,260.00	98,090.50	-8,830.50
100-B USMS	23,402.00	19,440.50	3,961.50
200 Sanction Bond Deposits	1,000.00	1,244.00	-244.00
300 Other Income	7,144.71	17,536.47	-10,391.76
400 Interest	335.56	587.91	-252.35
Total Income	\$ 121,142.27	\$ 136,899.38	-\$ 15,757.11
Expenses			
1000 Office	10,060.86	11,870.34	-1,809.48
1050 Publications	2,667.08	6,169.75	-3,502.67
1100 Web Site	2,333.11	1,761.51	571.60
1200 Chairman		1,336.20	-1,336.20
1450 Treasurer	978.04	651.01	327.03
1500 Coaches	1,142.07	23,091.43	-21,949.36
1550 Committees		971.16	-971.16
1700 Officials	120.00	1,102.06	-982.06
1750 Sanctions/Meet Operations	8,915.26	7,483.79	1,431.47
1950 Marketing/Publ. Rel.		10,164.17	-10,164.17
2000 Open Water Exp	2,148.06	11,515.92	-9,367.86
2050 Awards	3,715.53	5,697.53	-1,982.00
2100 Other Items	3,733.74	597.66	3,136.08
500 USMS Dues	16,601.00	30,048.00	-13,447.00
600 Sanction Refunds	1,580.50	825.00	755.50
700 Contracts	32,538.00	31,536.00	1,002.00
900 Convention		3,166.09	-3,166.09
Total Expenses	\$ 86,533.25	\$ 147,987.62	-\$ 61,454.37
Net Income	\$ 34,609.02	-\$ 11,088.24	\$ 45,697.26

Wednesday, Jul 11, 2012 08:50:53 PM GMT-7 - Cash Basis

Pacific Local Masters Swimming Committee
Membership Year Actual vs. Budget
November 1st, 2011 to June 30th, 2012

	8 months Actual	12 months Budget	over Budget	% of Budget
Income				
100 Registration				
100-A PacMasters	151,620	156,750	-5,131	96.73%
100-B USMS	35,512	63,050	-27,538	56.32%
200 Sanction Bond Deposits	1,450	3,000	-1,550	48.33%
300 Other Income	7,673	11,500	-3,827	66.72%
400 Interest	451	1,350	-899	33.38%
Total Income	\$ 196,705	\$ 235,650	-\$ 38,945	83.47%
Expenses				
1000 Office	10,830	18,038	-7,208	60.04%
1050 Publications	4,916	15,100	-10,184	32.56%
1100 Web Site	2,333	4,142	-1,809	56.33%
1200 Chairman		1,100	-1,100	0.00%
1450 Treasurer	1,162	1,270	-108	91.50%
1500 Coaches	1,142	11,100	-9,958	10.29%
1550 Committees		1,000	-1,000	0.00%
1700 Officials	717	4,160	-3,443	17.25%
1750 Sanctions/Meet Operations	8,948	21,000	-12,052	42.61%
1950 Marketing/Publ. Rel.		1,500	-1,500	0.00%
2000 Open Water Exp	2,373	14,820	-12,447	16.01%
2050 Awards	4,971	5,900	-929	84.26%
2100 Other Items	8,042	12,400	-4,358	64.86%
500 USMS Dues	36,107	63,050	-26,944	57.27%
600 Sanction Refunds	1,581	3,200	-1,620	49.39%
700 Contracts	43,050	64,944	-21,894	66.29%
900 Convention	148	33,640	-33,492	0.44%
Total Expenses	\$ 126,321	\$ 276,364	-\$ 150,043	45.71%
Net Income	\$ 70,384	-\$ 40,714	\$ 111,098	-172.87%

Wednesday, Apr 11, 2012 08:02:56 PM GMT-7 - Cash Basis