



July 17, 2024; Log in 7:00 p.m.  
Zoom ID: 883 864 6002 password: PacMasters

**AGENDA** \*Discussion Item

- I. **Call to Order & Introductions**
- II. **Approval of June meeting minutes (separate attachment)**
- III. **Reports**
  - Executive Committee**
    - Chair**—Ian King, report
    - Treasurer**— Laura Shope, reports attached
    - Past Chair** – Phyllis Quinn, no report
    - Secretary**—Sally Guthrie, report attached
    - Office Administrator**—Chris Ottati, report \*
    - Schedule**—Steve Cutting, no report
  - Pool Meet Committee**—Chad Holbrook, report
  - Meet Operations**—Ahren Lehnert, no report
  - Officials**— David Benjamin, no report
  - Open Water Committee**—Rebecca Friedlander, report \*
  - Communications and Technology**—Michael Moore, report
    - Update**—Chris Ottati, report
    - Website**—Dan Wegner, report
  - Clubs and Coaches**—Shari Cruse, no report
  - Ad Hoc Committees**— reports
  - Old Business** – no report
  - New Business** – no report
  - Club News** – no report
  - Policy Updates** – no report

**2024 MEETING DATES:** all dates are tentative: August 21, September 18, October 16, November Annual Meeting – TBD

*Working Calendar for July: Distribute bid packet for 2025 events calendar; call for 2025 budget requests; call for proposals to change PacMasters by-laws*

*Working Calendar for August: Approve bids for 2025 Championship meets and January & February meets, due August 10th; receive budget request; final review of USMS convention issues*

*Working Calendar for September: Approve preliminary 2025 Calendar of Events – bids due September 10<sup>th</sup>; publish proposals for changes to the by-laws; 2025 budget proposal for review; Convention.*

## **July meeting reports –07/17/2024 Officer and Committee Reports**

**Meeting policy:** Please provide text to Chris, prior to the meeting, of any items on which you would like the Committee to vote. Re-established 1/18/2012.

### **Executive Committee**

#### **Chair—**Ian King, report

I hope everyone is having a terrific summer so far and enjoying all our pool and open water events.

Congrats to all those that were able to participate in USMS Spring Nationals in Indianapolis. I hear it was one heck of a meet!!

On the pool horizon, we have the Quicksilver LCM meet coming up (breaking news – cancelled due to facility problems) along with our own LCM Championship.

And of course...USMS Summer LCM Championship down in Mission Viejo.

In addition, the Donner Lake Open Water Swim and Santa Cruz Open Water Weekend are just around the corner. Plenty of choices for all!

As mentioned last month, USMS is gearing up for its Annual Meeting taking place on September 13-15. This year's meeting is completely virtual....no travel involved. If you have ever wondered about the governance of USMS and might have interest in being a possible delegate for Pacific Masters, check your calendars for this weekend in September and let Chris know ([pacmasterswimming@gmail.com](mailto:pacmasterswimming@gmail.com)) if you're interested in attending.

#### **Treasurer—**Laura Shope, financial reports attached

#### **Past Chair—**Phyllis Quinn, no report

#### **Secretary—**Sally Guthrie, report attached

#### **Office Administrator—**Chris Ottati, report \*

Registration: 9,233 members; 116 clubs; 309 self-identified coaches have registered for Pacific Masters as of 07/16/24. In 2023, we had 9,197 members; 115 clubs; 543 self-identified coaches.

Handbook Updates: I FINALLY went through the Meet Ops Handbook and the Administration Handbook. This review had to be done all at one time for comparison purposes, because part of the problem is that information is in more than one spot and it is, at times, conflicting. Ian, Chad and I will meet to go over my findings, we will present our suggested revisions to the Executive Committee, and upon that approval, I will bring it to this committee for final approval.

2024 USMS Annual Meeting: The USMS annual meeting will be held virtually this year September 13-15. We have 7 more available slots for delegates, so there is still time if you are interested. Let me know ASAP. Below is the list of Pacific's Automatic Delegates, by virtue of their position within USMS.

Peter Guadagni	Ahren Lehnert
John King	Teddy Palmer
Phyllis Quinn	David Benjamin
Mike Abegg	Karen Harris
Juliet Cox	Nancy Ridout

Proposal: \* I move the following slate of delegates be approved to represent Pacific Masters at the 2024 USMS Annual Meeting.

Chris Ottati	Lisa Ward
Rebecca Friedlander	Sally Guthrie
Vicki Shu	Chad Holbrook
Donita Flecker	Michael Moore
Erik Hektner	Laura Shope
Bill McCracken	Ian King
Marcia Benjamin	Shari Cruse

Meet Update: The LCM Championships individual entries are open for 1 more week, close next Wednesday, July 24 at 11:59 pm. I will send out a reminder eblast to current membership on Friday. Registration has been a little anemic, so get your entries in if you are planning on swimming! As of Tuesday, there was still plenty of room in the distance events: 1500 has 59/96; 800 has 53/96; 400 has 62/96.

Try Masters Swimming: USMS is promoting August as a [Try Masters Swimming](#) month. This program allows at least 2 free workouts for participating clubs. Pacific Masters has many clubs that are participating (USMS says they will post the list soon). If you have a friend who thinks they might want to try it out, check out the above link for details! Spread the word!

BAPPOA: Pacific Masters once again joined the Bay Area Public Pool Operators Association. If you have any interest in this, let me know!

**Schedule**—Steve Cutting, no report

**Pool Meet Committee**—Chad Holbrook, report

Sadly, the QSS meet for this Saturday, July 20, was cancelled due to facility issues.

**Meet Operations**—Ahren Lehnert, no report

**Officials**— David Benjamin, no report

**Open Water Committee**—Rebecca Friedlander, report \*

Rebecca Friedlander, Karen Charney, Kim Elsbach, David Spitzler, Dave Brancamp, Jennifer Phalen, Steven Small

The Open Water Committee (OWC) met on July 10. Discussion focused on aspects and ways to improve certain race elements (e.g. results, buoy anchoring, course accuracy, further advertising of the Open Water Challenge), and upcoming projects (mini, unofficial, on-site pre-race swim two weeks prior to OW races).

- Berryessa and Del Valle results are on the website, thank you Bob Upshaw!
- The Open Water Challenge (OWC) points are updated through Del Valle on the website, thank you Bob Upshaw! More patches will be handed out at Donner, Santa Cruz, and Keller Cove, thank you Jennifer Phalen!
- Eight Bridges has 84 swimmers on the course. T-shirts are selling but no tote bags, so we won't offer the latter next year.
- On July 31, the virtual store for Eight Bridges swag times out – last call to order t shirts!
- On August 1, the virtual store switches to OWC hats: Two styles (bucket and baseball) in a few colors each, swimmers can choose either the Trout or Manatee logo this year to test OWC sales.

**\*Proposal:**

I request \$70 for two Eight Bridges t shirts (one male, one female, with tax and shipping each) to offer as raffle prizes for this year's event.

Rational: It's fun to surprise two swimmers at random with an event t shirt. Added bonus? It's literal "walking advertisement" of the event with two more swimmers wearing the Eight Bridges logo to swim practice and events.

**Communications and Technology**— Michael Moore, report

I am currently reviewing all of the clubs' websites that are listed on the Pacific Masters website. We would like to have the link go directly to the clubs' Masters website. There are many Pacific Masters clubs that are linked to age group swimming. We will also give hints on what they may wish to do to have a more effective website.

**Update**—Chris Ottati, report

Since our June meeting 2 e-newsletters have been sent; week of June 26 (Missy Hunter), week of and week of July 8 (Linda Hepworth). The UPDATE is supervised by Michael Moore, VP Communications and Technology.

**Website**—Dan Wegner, report

Completed

Upcoming

Implement new layout for Home page

Create form for uploading meeting Agendas and Minutes

SEO

**Clubs and Coaches**—Shari Cruse, no report

**Ad Hoc Committees** — reports

USMS ALTS – Kim Elsbach, report

1. New Initiative: ALTS (Adult Learn to Swim) OFFICE HOURS – August 7, 2024, 6:00-6:15 PM

Do you have questions about Adult-Learn-to-Swim instruction or program management? Join the Pac Masters ALTS Committee once a month for Zoom “office hours” where we will discuss and answer questions related ALTS Instruction.

To attend, please email ALTS Chair, Kim Elsbach at [kdelsbach@ucdavis.edu](mailto:kdelsbach@ucdavis.edu) and include one or more questions. Kim will email you a ZOOM link prior to the meeting. If you want to attend but don’t have specific questions, you still need a Zoom link, so please email Kim prior to the meeting (date and time above).

2. “Bridge to Masters” Grant Program

So far, we have no applications for this grant. Please contact Kim Elsbach (see below) for a grant application.

Pacific Masters Swimming’s Adult Learn to Swim (ALTS) and Diversity and Inclusion (D&I) Committees announce a “Bridge to Masters” Grant Program to support local Masters clubs in their efforts to bring inexperienced swimmers and/or graduates of their ALTS programs into their Masters Swimming programs. The grants will provide \$500-\$1000 to clubs to help fund Bridge to Masters programs in a number of ways, including: subsidizing a portion of USMS membership fees for first time “Bridge to Masters” swimmers, or covering coaching and pool rental fees for “Bridge to Masters” swimmers.

Applications must be made on behalf of a registered, Pacific Masters Swim Club. Please direct questions to ALTS Chair, Kim Elsbach at: [kdelsbach@ucdavis.edu](mailto:kdelsbach@ucdavis.edu)

USMS LMSC Development – Ian King/Karen Harris, no report

USMS Rules – David Benjamin, no report

USMS Legislation - Teddy Palmer/Ahren Lehnert, report

Meeting on June 24, 2024

Discussed L#1, 201.4.1

Invitation to Participate suggested to take from Rule Book to be reviewed further.

Discussion of L#2, 202.1.1

Sanctions - suggested to take from Rule Book to Policy

Discussion of L#3, 202.2.1

Recognized Events - regards use of “Olympic” or “Paralympic”

Recommended for Rejection by Committee

Discussion of L#4, 203.3.2

Sanction Requirements - regards use of “Olympic” or “Paralympic”

Recommended for Rejection by Committee

Discussion of 402.1

Standards of Conduct - A discussion led by guests Julia Cox and Katie Kenon

Next Legislation Committee meeting will be 2.5 hours prior to Pacific Masters Meeting. July 17, 2024

The Legislation Forum Meeting will be held August 29, 2024 at 8:00 – 9:30 Eastern Time.

Meeting to discuss the Proposals to be voted on at the USMS Annual Meeting. This is a big help

in identifying your thoughts and voting potential at the Annual Meeting.

#### Diversity and Inclusion – Vicki Shu, report

Members: Ahren Lehnert, Amos Chan, Paul Frentsos, Steve Terusaki, Shari Cruse, Kate Stephensen, Mike Abegg, Vicki Shu

The D&I Committee is pleased to continue our work to ensure that people view Pacific Masters as an inclusive organization:

Transgender swimmer participation Following last month’s conversations regarding the transgender swimmer participation process, the D&I Committee is heartened that the USMS Board is looking at this exercise from the lens of inclusion.

#### Continuing projects:

- D&I Page on the Pacific website: We look forward to providing content that will drive new and old members to the Pacific Masters website! Currently, we have a template and a skeleton outline of how we want the page to be shaped.
- Disability Language on Meet Sheets: We are working with the Pool Committee to draft language that will make it clear to USMS members with disabilities that they can participate in meets! Sometimes, we need to spell out inclusivity language to make everyone feel safe.

Again – we are continuously welcoming new members! We believe a diversity of voices makes us stronger and more effective. We have a committee structure that allows each member to take a leadership role, which can hopefully help build a leadership pipeline for not just Pacific LMSC, but also for USMS. If you know of anyone who may be interested in joining us, please contact Vicki Shu at [Div\\_IncChair@pacificmasters.org](mailto:Div_IncChair@pacificmasters.org).

#### Marketing and Membership – Michael Moore, report

From our membership surveys we know that about half of our members found out about Masters swimming by word of Mouth. This year with the swimming competition of the 2024 Olympics being held July 27 through August 4, USMS summer Try Masters Swimming will be held in the month of August. As part of the July 22 *Update*, we plan to promote Try Masters Swimming and encourage our members to bring a new member to try Masters swimming.

#### Membership

Pacific Masters membership at the end of June was about 0.9% ahead of June 2023.

Year	Jun	EOY
2016	11043	12213
2017	10824	11799
2018	10281	10278
2019	10033	11097
2020	8276	8963
2021	8009	9264
2022	9312	10554
2023	8971	10177

2024

9055

Annual Celebration and Meeting – Teddy Palmer, no report

Members: Teddy Palmer, Nancy Ridout, Rich Burns, Annette Coholan, Maggie Tevis, Susan Collins, Ian King, Phyllis Quinn, Chris Ottati

**Old Business** — no report

**New Business**— no report

**Club news**— no report

**Policy Updates** – no report



Pacific Masters Monthly Meeting

Date: June 17, 2024 (Zoom Call)

Call to Order: Ian King, Chair, called the meeting to order at 7:00 PM

**I. APPROVAL OF MINUTES & AGENDA**

- May 15 Meeting Minutes: Approved
- June Agenda: amended agenda – Approved

**II. OFFICERS' REPORTS**

**Chair – Ian King**, see meeting agenda for report

**Treasurer – Laura Shope**, see meeting agenda for report

- June financials accepted

**Past Chairman– Phyllis Quinn**, no report

**Secretary – Sally Guthrie**, see meeting agenda for report

**Officer and Committee Reports**

**Office Administrator/Registration/Top Ten and Records – Chris Ottati**, see meeting agenda for report

- Please avoid using BOLD typeface in reports submitted for the agenda

**Schedule – Steve Cutting**, see meeting agenda for report

**Pool Committee, Chair-Chad Holbrook**, see meeting agenda for report

- Proposal #1 - to decrease Pac Masters Championships meet entry maximum from 7 to 6 (see agenda for wording). Discussion: an alternative might be 2 courses, which would require double officials and timers plus additional timing setup. Amended wording proposed (see below) Unamended Proposal #1 approved: yes – 13; no - 2
- Amendment to proposal #1: 'Swimmers are limited to 7 events over a three-day meet, excluding relays, and a maximum of six (6) events per day. However, when a group is bidding for a championship meet they may bid for a six (6) event limit over the three day meet, excluding relays, with a maximum of six (6) events per day.' This amendment was proposed and tabled by Michael Moore.
- Proposal #2 – total individual entry fees for Pac Masters Championship events may not exceed \$65 or \$70 (see agenda for wording). Proposal approved: yes -19; no - 0

**Meet Operations – Ahren Lehnert**, see meeting agenda for report

**Officials – David Benjamin**, see meeting agenda for report

- Proposal #1. Send championships information sheet to Meet Sanctions Coordinator and Officials Coordinator prior to submitting for online application (see agenda for wording). This proposal was amended to read '...rules and procedures. The meet host shall send it to the Meet Sanctions Coordinator and the Officials Coordinator prior to submitting....' The amended proposal was approved: yes -19; no - 0
- Proposal #2. Request for an additional \$2500 for Officials Local Travel reimbursement (see agenda for wording). Proposal approved: yes – 20; no - 0

**Open Water Committee, Chair-Rebecca Friedlander**, see meeting agenda for report

- Proposal to add \$3000 to this year's OW budget to increase Safety Vehicle subsidy from \$500 to \$1000 per OW event due to increasing ambulance cost. Proposal approved: yes - 20; no – 0

**2024 Meeting Dates (all dates are tentative):** July 17, August 21, September 18, October 16, Annual Meeting November 17





- A total of 103 Open Water Challenge patches have been distributed to date

**Communications and Technology – Michael Moore**, see meeting agenda for report

**Update – Chris Ottati**, see meeting agenda for report

- Linda and Missy are awesome!

**Website – Dan Wegner**, see meeting agenda for report

**Clubs and Coaches – Shari Cruse**, see agenda for report

### **Ad Hoc Committees**

**ALTS – Kim Elsbach**, no report

**LMSC Development Committee – Karen Harris/Ian King**, no report

**USMS Rules – David Benjamin**, no report

**LMSC Legislation – Teddy Palmer & Ahren Lehnert**, see meeting agenda for report

**Diversity & Inclusion – Vicki Shu**, see meeting agenda for report

- Vicki shared that a discussion with Dawson Hughes has helped clarify some of the issues arising at the last D&I Committee Meeting

**Marketing and Membership – Michael Moore**, see meeting agenda for report

**Annual Celebration and Meeting – Teddy Palmer**, no report

### **III. OLD BUSINESS**

- No report

### **IV. NEW BUSINESS**

- The USMS Board will host an Outreach Call with Pacific on 6/28 at 6 PM, let John King know if you would like to be on the call

### **V. CLUB ANNOUNCEMENTS**

- The Richmond Plunge is looking for a new coach

### **VI. POLICY UPDATES**

- No report

### **VII. ADJOURNMENT**

- Meeting adjourned at 8:19 PM

### **ATTENDEES**

Phyllis Quinn, Ian King, Michael Moore, Chris Ottati, Sally Guthrie, Kathy Gill, Rich Burns, Vicki Shu, Steve Cutting, David Benjamin, Rebecca Friedlander, Peter Guadagni, Cynthia Hertzner, Chad Holbrook, John King, Teddy Palmer, Connie Tong, Matt Roper, Dave Wierdsma, Greg Stoner, Kate Stephensen, Ruth Cheung, Karen Harris, Margaret Tevis, Joel Wilson, Marcia Benjamin, Dan Wegener, Ken Halbrecht, Linda Hepworth, Shari Cruse

Respectfully submitted,

Sally Guthrie

**2024 Meeting Dates (all dates are tentative):** July 17, August 21, September 18, October 16, Annual Meeting November 17

**Pacific Local Masters Swimming Committee**  
**Statement of Financial Position**  
As of July 15, 2024

	Total			
	As of Jul 15, 2024	As of Jul 15, 2023 (PY)	Change	% Change
<b>ASSETS</b>				
<b>Current Assets</b>				
<b>Bank Accounts</b>				
<b>1000000 Cash</b>				
1000100 Wells Fargo Checking Account	108,167	110,438	-2,271	-2.06%
1000200 Wells Fargo Savings Account	87,228	87,011	217	0.25%
1000300 Wells Fargo CD	208,139	203,468	4,670	2.30%
<b>Total 1000000 Cash</b>	<b>\$ 403,534</b>	<b>\$ 400,917</b>	<b>\$ 2,617</b>	<b>0.65%</b>
<b>Total Bank Accounts</b>	<b>\$ 403,534</b>	<b>\$ 400,917</b>	<b>\$ 2,617</b>	<b>0.65%</b>
<b>Other Current Assets</b>				
<b>Other Current Assets</b>				
Prepaid Expenses	317	239	77	32.25%
<b>Total Other Current Assets</b>	<b>\$ 317</b>	<b>\$ 239</b>	<b>\$ 77</b>	<b>32.25%</b>
<b>Total Current Assets</b>	<b>\$ 403,850</b>	<b>\$ 401,156</b>	<b>\$ 2,694</b>	<b>0.67%</b>
<b>TOTAL ASSETS</b>	<b>\$ 403,850</b>	<b>\$ 401,156</b>	<b>\$ 2,694</b>	<b>0.67%</b>
<b>LIABILITIES AND EQUITY</b>				
<b>Liabilities</b>				
<b>Current Liabilities</b>				
<b>Other Current Liabilities</b>				
2000500 Payroll Liabilities				
2000505 CA PIT / SDI				
2000506 CA SUI / ETT				
2000510 Federal Taxes (941/944)	613	1,134	-522	-45.98%
<b>Total 2000500 Payroll Liabilities</b>	<b>\$ 613</b>	<b>\$ 1,134</b>	<b>-\$ 522</b>	<b>-45.98%</b>
2000550 Direct Deposit Payable				
<b>Total Other Current Liabilities</b>	<b>\$ 613</b>	<b>\$ 1,134</b>	<b>-\$ 522</b>	<b>-45.98%</b>
<b>Total Current Liabilities</b>	<b>\$ 613</b>	<b>\$ 1,134</b>	<b>-\$ 522</b>	<b>-45.98%</b>
<b>Total Liabilities</b>	<b>\$ 613</b>	<b>\$ 1,134</b>	<b>-\$ 522</b>	<b>-45.98%</b>
<b>Equity</b>				
3000000 Opening Balance Equity	14,989	14,989		
3900000 Retained Earnings	341,263	341,807	-545	-0.16%
Net Revenue	46,987	43,226	3,760	8.70%
<b>Total Equity</b>	<b>\$ 403,238</b>	<b>\$ 400,022</b>	<b>\$ 3,216</b>	<b>0.80%</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$ 403,850</b>	<b>\$ 401,156</b>	<b>\$ 2,694</b>	<b>0.67%</b>

**Pacific Local Masters Swimming Committee**  
**Budget vs. Actuals: FY 2024 - FY24 P&L**  
 January - December 2024

	Total			
	Actual	Budget	Remaining	%Remaining
<b>Revenue</b>				
<b>4000000 INCOME</b>				
<b>4010000 Registration</b>				
4011000 Membership Dues	100,254	140,000	39,746	28.39%
4012000 Clubs Registration	196	1,600	1,404	87.75%
4014000 PacMasters Donations	2,488	4,000	1,512	37.80%
<b>Total 4010000 Registration</b>	<b>\$ 102,938</b>	<b>\$ 145,600</b>	<b>\$ 42,662</b>	<b>29.30%</b>
<b>4020000 Event Fee Income</b>				
4020200 Open Water Sanction Fees	1,000	7,000	6,000	85.71%
4020300 Meet Management Services		1,048	1,048	100.00%
4020400 Sanction Bond Deposits		300	300	100.00%
<b>Total 4020000 Event Fee Income</b>	<b>\$ 1,000</b>	<b>\$ 8,348</b>	<b>\$ 7,348</b>	<b>88.02%</b>
<b>4070000 Other Income</b>				
4070100 Clinic Revenue		2,500	2,500	100.00%
4070500 PacMasters Meet	6,800	1	-6,799	-679892.00%
<b>Total 4070000 Other Income</b>	<b>\$ 6,800</b>	<b>\$ 2,501</b>	<b>-\$ 4,299</b>	<b>-171.89%</b>
<b>4090000 Bank Interest</b>	2,661	200	-2,461	-1230.33%
<b>Total 4000000 INCOME</b>	<b>\$ 113,399</b>	<b>\$ 156,649</b>	<b>\$ 43,250</b>	<b>27.61%</b>
<b>Total Revenue</b>	<b>\$ 113,399</b>	<b>\$ 156,649</b>	<b>\$ 43,250</b>	<b>27.61%</b>
<b>Gross Profit</b>	<b>\$ 113,399</b>	<b>\$ 156,649</b>	<b>\$ 43,250</b>	<b>27.61%</b>

**NOTES**

Expenditures

6000000 EXPENSE

6100000 Office and Administrative

6100110 Supplies	648	1,000	352	35.20%
6100120 Postage	186	250	64	25.44%
6100130 Printing		250	250	100.00%
6100300 Telephone	444	750	306	40.77%
6100400 Rule Books	196	196		
6100450 File Storage	1,866	3,900	2,034	52.15%
6101200 Office Travel/Training/Entertainment		50	50	100.00%
6101900 Office Administrator	15,580	32,000	16,420	51.31%
61019010 Payroll Taxes	1,402	3,600	2,198	61.06%
61019020 Workers Compensation	543	600	57	9.50%
6102100 Renewal Notices		100	100	100.00%
6109000 Misc. Office Expenses	150	500	350	70.00%

Total 6100000 Office and Administrative      \$      21,016    \$      43,196    \$      22,180      51.35%

6200000 Executive Committees

6210000 Chairman

6210110 Chair Office/General Admin. Expenses		100	100	100.00%
6210200 ChairTravel/Entertainment		500	500	100.00%
6210300 Diversity and Inclusion		500	500	100.00%

Total 6210000 Chairman      \$      1,100    \$      1,100      100.00%

6220000 Treasurer

6220110 Acctg Online Services	485	969	485	50.00%
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Total 6220000 Treasurer      \$      485    \$      969    \$      485      50.00%

6240000 Awards

6240100 Swimmer of the Year	5,775	7,000	1,225	17.50%
6240130 Service/Achievement		1,500	1,500	100.00%
6240160 Coach of the year	233	300	67	22.33%

Total 6240000 Awards      \$      6,008    \$      8,800    \$      2,792      31.73%

6260000 Scheduling

	900	900		
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Total 6200000 Executive Committees      \$      7,393    \$      11,769    \$      4,377      37.19%

6300000 Pool Meets

<b>6310000 Sanction/Meet Operations</b>					
6310100 USMS Pool Sanction Fees	850	1,200	350	29.17%	
6310399 Contract Service for HyTek	250	1,310	1,060	80.92%	
6310400 Pools/Meet Sanction (Bond) Refund		300	300	100.00%	
6310500 PacMasters Meets	6,871	1	-6,870	-687006.00%	
6310650 Pool Meet Bonuses	2,650	5,200	2,550	49.04%	
6310700 Championship Meet Awards	1,825	6,400	4,575	71.48%	
6310750 Championship Meet Incentive	3,000	8,500	5,500	64.71%	1
6310900 Meet Equipment	341	2,000	1,659	82.96%	
6310950 Pool Rental Subsidies	650	7,000	6,350	90.71%	
6310999 Championship Officials stipend	3,300	13,500	10,200	75.56%	
<b>Total 6310000 Sanction/Meet Operations</b>	<b>\$ 19,737</b>	<b>\$ 45,411</b>	<b>\$ 25,674</b>	<b>56.54%</b>	
<b>6320000 Officials</b>					
6320200 Officials Travel to Nationals		8,000	8,000	100.00%	
6320250 Officials Local Travel Reimbursement	4,409	6,500	2,091	32.16%	
6320900 Officials Clothing		1,000	1,000	100.00%	
<b>Total 6320000 Officials</b>	<b>\$ 4,409</b>	<b>\$ 15,500</b>	<b>\$ 11,091</b>	<b>71.55%</b>	
<b>Total 6300000 Pool Meets</b>	<b>\$ 24,146</b>	<b>\$ 60,911</b>	<b>\$ 36,765</b>	<b>60.36%</b>	
<b>6400000 Open Water Expenses</b>					
6400500 USMS OW Sanction Fees		7,000	7,000	100.00%	
6400950 Virtual Event Manager		500	500	100.00%	
6401200 Evaluator Travel Reimbursement	262	600	338	56.29%	2
6401300 Safety Vehicle Subsidy	1,000	6,000	5,000	83.33%	3
6401400 Open Water Points Awards	1,676	4,500	2,824	62.75%	
6401500 Trailer&Buoy Maint. & Equip. Purchase	817	1,200	383	31.95%	
6401550 Trailer Storage	520	900	380	42.22%	
6480000 VP Open Water Discretionary		200	200	100.00%	
<b>Total 6400000 Open Water Expenses</b>	<b>\$ 4,275</b>	<b>\$ 20,900</b>	<b>\$ 16,625</b>	<b>79.54%</b>	
<b>6500000 Communication &amp; Technology</b>					
<b>6510000 Publications - Electronic</b>					
6510100 Constant Contact		2,600	2,600	100.00%	
6510599 Freelance Writers	2,250	6,000	3,750	62.50%	
<b>Total 6510000 Publications - Electronic</b>	<b>\$ 2,250</b>	<b>\$ 8,600</b>	<b>\$ 6,350</b>	<b>73.84%</b>	

<b>6520000 Web Site</b>				
6520100 Web Internet Provider	304	1,200	896	74.68%
6520150 Software - Web Site		700	700	100.00%
6520599 Webmaster Contractor	4,056	8,500	4,444	52.28%
6520999 Other Web Contractors		2,000	2,000	100.00%
<b>Total 6520000 Web Site</b>	<b>\$ 4,360</b>	<b>\$ 12,400</b>	<b>\$ 8,040</b>	<b>64.84%</b>
<b>6530000 Technology</b>				
6530150 Software - Technology	120	500	380	76.02%
6530599 Contractors - Technology		1,500	1,500	100.00%
<b>Total 6530000 Technology</b>	<b>\$ 120</b>	<b>\$ 2,000</b>	<b>\$ 1,880</b>	<b>94.01%</b>
<b>6540000 Marketing/Public Relation</b>				
6540050 Marketing and Membership		10,000	10,000	100.00%
<b>Total 6540000 Marketing/Public Relation</b>		<b>\$ 10,000</b>	<b>\$ 10,000</b>	<b>100.00%</b>
<b>6580000 VP Communication &amp; Techn. Discretionary</b>				
		200	200	100.00%
<b>Total 6500000 Communication &amp; Technology</b>	<b>\$ 6,730</b>	<b>\$ 33,200</b>	<b>\$ 26,470</b>	<b>79.73%</b>
<b>6600000 Clubs and Coaches</b>				
6600100 Coaches Scholarship	120	6,500	6,380	98.15%
6600200 Coaches Travel Reimbursement		7,500	7,500	100.00%
6600500 Coaches Clinic Facilities Rental		800	800	100.00%
6600550 Other Coaches Clinics Expense		1,000	1,000	100.00%
6600599 Coaches Clinic Stipends		900	900	100.00%
6610000 ALTS		1,000	1,000	100.00%
6680000 VP Club and Coaches Discretionary		200	200	100.00%
<b>Total 6600000 Clubs and Coaches</b>	<b>\$ 120</b>	<b>\$ 17,900</b>	<b>\$ 17,780</b>	<b>99.33%</b>
<b>6700000 USMS Volunteer Meeting</b>				
6700200 Delegates' Expense Reimbursement	-356	10,000	10,356	103.56%
6700900 Other Volunteer Meeting Costs		3,750	3,750	100.00%
<b>Total 6700000 USMS Volunteer Meeting</b>	<b>-\$ 356</b>	<b>\$ 13,750</b>	<b>\$ 14,106</b>	<b>102.59%</b>
<b>6800000 Annual Meeting</b>				
6800100 Annual Mtg. Room Rental		4,000	4,000	100.00%
6800300 Annual Mtg. Catering & Food Supplied		8,000	8,000	100.00%
6800400 Annual Mtg. Pool Rental		900	900	100.00%
6800900 Other Annual Meeting costs		250	250	100.00%

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6800999 Annual Mtg. Speaker Fees			8,000	8,000	100.00%		
<b>Total 6800000 Annual Meeting</b>	<b>\$</b>	<b>21,150</b>	<b>\$</b>	<b>21,150</b>	<b>100.00%</b>		
6900000 USMS Dues							
6901100 PacMasters Scholarship and over 85		1,960	2,500	540	21.60%		
<b>Total 6900000 USMS Dues</b>	<b>\$</b>	<b>1,960</b>	<b>\$</b>	<b>2,500</b>	<b>\$</b>	<b>540</b>	<b>21.60%</b>
6990000 Other Income/Expenses							
6990199 Relief Grants		630	1,500	870	58.00%		
<b>Total 6990000 Other Income/Expenses</b>	<b>\$</b>	<b>630</b>	<b>\$</b>	<b>1,500</b>	<b>\$</b>	<b>870</b>	<b>58.00%</b>
<b>Total 6000000 EXPENSE</b>	<b>\$</b>	<b>65,913</b>	<b>\$</b>	<b>226,776</b>	<b>\$</b>	<b>160,863</b>	<b>70.93%</b>
<b>Total Expenditures</b>	<b>\$</b>	<b>65,913</b>	<b>\$</b>	<b>226,776</b>	<b>\$</b>	<b>160,863</b>	<b>70.93%</b>
<b>Net Operating Revenue</b>	<b>\$</b>	<b>47,486</b>	<b>-\$</b>	<b>70,127</b>	<b>-\$</b>	<b>117,613</b>	<b>167.71%</b>
<b>Net Revenue</b>	<b>\$</b>	<b>47,486</b>	<b>-\$</b>	<b>70,127</b>	<b>-\$</b>	<b>117,613</b>	<b>167.71%</b>

**NOTES**

- 1. SCY Incentive**
- 2. Berryessa, Del Valle**
- 3. Berryessa**
- 4. Journal entry for 2023 expense reversal**

Monday, Jul 15, 2024 09:35:07 AM GMT-7 - Cash Basis