



April 17, 2024; Log in 7:00 p.m.
Zoom ID: 883 864 6002 password: PacMasters

AGENDA *Discussion Item

- I. Call to Order & Introductions**
- II. Approval of March meeting minutes (separate attachment)**
- III. Reports**
 - Executive Committee**
 - Chair**—Ian King, report
 - Treasurer**— Laura Shope, reports attached
 - Past Chair** – Phyllis Quinn, report *
 - Secretary**—Sally Guthrie, report attached
 - Office Administrator**—Chris Ottati, report
 - Schedule**—Steve Cutting, no report
 - Pool Meet Committee**—Chad Holbrook, report
 - Meet Operations**—Ahren Lehnert, no report
 - Officials**— David Benjamin, report
 - Open Water Committee**—Rebecca Friedlander, report *
 - Communications and Technology**—Michael Moore, report
 - Update**—Chris Ottati, report
 - Website**—Dan Wegner, report
 - Clubs and Coaches**—Shari Cruse, report
 - Ad Hoc Committees**—reports
 - Old Business** – no report
 - New Business** – report *
 - Club News** – no report
 - Policy Updates** – no report

2023 MEETING DATES: all dates are tentative: May 15, June 19, July 17, August 21, September 18, October 16, November Annual Meeting – TBD

Working Calendar for April: Request and accept nominations for Convention Delegates; Brainstorm USMS Rules/Legislation changes;

Working Calendar for May: Elect/Register Convention Delegates and reserve accommodations; review USMS Rules/Legislation; Year-end PacMaster financial report to USMS; Form CT-2 Calif. Periodic Report; Form 990 FED; Form 199 Cal; Coach Appreciation week first week of May.

Working Calendar for June: Adopt and forward USMS Rules & Legislation proposals; prepare bid packet for 2025 event calendar, distribute by mid-July; forward Coach of the Year (Kerry O'Brien Award) nomination to USMS.

April meeting reports –04/17/2024 Officer and Committee Reports

Meeting policy: Please provide text to Chris, prior to the meeting, of any items on which you would like the Committee to vote. Re-established 1/18/2012.

Executive Committee

Chair—Ian King, report

Happy Spring! While our current weather may not seem very springlike, those warm temps and beautiful blue California skies are just around the corner. Before we know it, we will all be asking ourselves...“When will things cool off?!”

A big thank you to all the pool meet hosts over the last month. We’ve had some terrific opportunities for folks to get their “swim on” and plenty more to come (both pool events and open water).

Don’t forget about our Pacific Masters SCY Championship on May 17-19 at the North Natomas Aquatic Center in Sacramento. This promises to be a fast pool and a good time had by all.

For those interested in competing at a national level, the USMS Spring National Championship is just around the corner on June 20-24 in Indianapolis, Indiana along with Middle Distance OW Nationals on June 1 at our own Lake Berryessa and Marathon Distance OW Nationals on June 8 in Del Valle.

In addition to some amazing opportunities to swim in pool and open water events, it’s time to start thinking about the USMS Annual Meeting September 13-15. This year’s meeting is completely virtual....no travel involved. If you have ever wondered about the governance of USMS and might have interest in being a possible delegate for Pacific Masters, check your calendars for this weekend in September. More information to come on the selection process. Along with the USMS Annual Meeting, the USMS Volunteer Relay is on the horizon for October 18-20 in Houston, TX (this is an in-person meeting only). USMS just released information on this year’s theme, “Community Development”, and information on the logistics/guidelines for this exciting meeting. Like the USMS Annual Meeting, more information to come on Pacific Masters attendance.

As mentioned in last month’s report, the Executive Committee has settled into a cadence of meeting every other month. Our next meeting is April 28th.

Treasurer—Laura Shope, financial reports attached

Past Chair—Phyllis Quinn, report *

Proposed Administrative Handbook changes for Age Group Swimmers of the Year and Overall Swimmers of the Year:

*Section 101.8.1.B(1) Holds current Pacific Masters Swimming registration **and is a member in good standing.***

Section 101.8.1.C(2) Recipients of the Laura Val Swimmer of the Year and Richard Burns Swimmer

of the Year awards shall be selected by a subcommittee. The selection subcommittee is composed of the VP of Pool Meets, the VP of Open Water, Laura Val, Richard Burns, one past recipient of these awards, and one additional volunteer. If any of these committee members is unavailable, they may delegate their committee spot to a substitute. Members of the selection committee are ineligible to win the award themselves.

Possible Items for consideration: Points contained in the year's point calculations document, character of the swimmer, competitiveness of the age group, contribution to the swimmer's team and/or Pacific Masters LMSC, records set, placing in events and participation in all types of pool events and open water events.

Rational for both: clarify current wording.

Secretary—Sally Guthrie, report attached

Office Administrator—Chris Ottati, report

Registration: 8,010 members; 114 clubs; 251 self-identified coaches have registered for Pacific Masters as of 04/16/24. In 2023, we had 8,087 members; 114 clubs; 505 self-identified coaches.

85+ Scholarships: We had 49 Pacific members qualify for our 85+ scholarships. 15 of those members donated their scholarships back to Pacific Masters.

Handbook Updates: I am working on handbook updates. I hope to have them for presentation and vote in May. This is taking longer than I hoped because it keeps getting pushed down on my priority list.

2024 USMS Annual Meeting: The USMS annual meeting will be held virtually this year September 13-15. If you are interested in being a delegate this year, please send me an email.

Meet Update: QSS ran a successful SCY mid-distance pentathlon on March 30 and MAQ hosted a wonderful and packed SCY meet on April 14 with 50s and 200s of each stroke and 500 free. Thank you QSS and MAQ. BASG was successfully run on March 24 and achieved its recognition status.

SCY Championships: We currently have 225 swimmers signed up.

Schedule—Steve Cutting, no report

Pool Meet Committee—Chad Holbrook, report

Pool Meets Completed:

- Senior Games 3/24
- Quicksilver SCY Pentathlon 3/30
- Marin Short and Sweet SCY 4/14

Upcoming:

- Pac Masters SCY Champs 5-17 to 5-19 North Natomas Aquatic Center, Sacramento
- LC Meet in Carson City 7-7-24
- Pac Masters LC Champs Novato 8/2 to 8/4

Meet Operations—Ahren Lehnert, no report

Officials— David Benjamin, report

Our dedicated officials staffed two meets since the committee's last meeting: the Senior Games at Rinconada and the QSS Pentathlon at Gunderson High School. Both meets went smoothly, I thought, and I believe the meet directors felt the same way. Thank you to Ian King and Mike Abegg for supporting the Senior Games, and thank you and welcome to two new officials who also worked the meet, Ruth Cheung and Kenneth Martin Kohn. They are both swimmers and are great additions to our volunteer officials corps. Trevor Gillis was the meet referee at QSS. He and QSS coach Megan Waters turned out a small army of officials: thank you to veterans Trevor, Mike Abegg, Stan Zlatoff, Thierry Foucu, Denise Horton, and Teddy Palmer, and to new officials Ruth Cheung, Amita Gore, Chetan Kulkarni, Dong Chen and Masako Nagaoka. Welcoming and mentoring new officials is job #1, and these new officials make the job easy. Thank you Megan for encouraging your swimmers to pursue officiating.

Open Water Committee—Rebecca Friedlander, report *

Rebecca Friedlander, Sue Free, Karen Charney, Kim Elsbach, David Spitzler, Dave Brancamp, Jennifer Phalen, Steven Small, Ann Schnuer

Open Water Challenge Patches

- Patch order arrived, they look fabulous! They'll be given to swimmers during this season's OW event registrations.
- A spreadsheet has been created to track patch pickup/decline, it'll be updated after each event.

Eight Bridges Virtual Swim

- To reduce paperwork/passing checks back and forth, once the event has concluded on September 30, Jeff Henderson (reSport) will deduct his \$50 event fee from all registration funds, with the remainder sent to the PAC admin office.
- Advertising copy updated, just waiting for virtual store link to insert

Open Water Events

- Much of the event equipment is worn out and needs replacing.
- On-site ambulance fees have risen over the past few years, hosts need more funds to ensure this safety requirement is met.

Proposal: *

Request \$400 to be added to account 6401500 Trailer and Bouy Main & Equip Purchase. We will be replacing the following items (all items delivered to Reno and to be delivered to the OW event trailer at Berryessa):

- *(one) HDX 27-gallon storage bin with lid: \$12.98 (no tax in Reno, will buy locally)*
- *(one pack) of 15 Hikemax Spiral Plastic tent stakes: \$19.99*
- *eight tetra 48" (four feet) tetra buoys: \$74.99/each, \$599.92/eight (two yellow, six orange) Shipping: \$133.39 Tax: Delaware does not have sales tax*
- *(one) GO Power+ LB7654 56-Volt 765 CFM Brushless Cordless Leaf Blower (comes with battery charger and two batteries): \$299.99*

Rational: The current budget is \$800. The total about is \$1066.27. This request would cover this purchase plus a little extra.

Communications and Technology— Michael Moore, report

Only about 20% of our membership will compete in any given year. Yet, most of the page views are by swimmers who wish to view information about competition. Rich Burns and Dan Wegner are working on the news and information page to make it more interesting to our non-competitive swimmers.

Rich has been working a form that “owners” of pages would fill out. By filling out the form, it will make it easier for the web team to integrate the new information into the website.

The Update

While *The Update* has been and will continue to be one of our major communication tools to get information about meet results and upcoming meets to our members, we are trying to make changes in The Update format to make it more interesting for the non-competitive swimmer. While we cannot really track how many people open the newsletter, we can track the links to our website and other websites. This is a work in progress.

Update—Chris Ottati, report

Since our March meeting two e-newsletters have been sent; week of April 1, and April 15. The editor for these issues was Missy Hunter. The UPDATE is supervised by Michael Moore, VP Communications and Technology.

Website—Dan Wegner, report

In Progress

Building new layout for Articles and Article Archive

Upcoming

Implement new layout for Home page

Create form for uploading meeting Agendas and Minutes

Clubs and Coaches—Shari Cruse, report

- I learned the sad news that beloved Coach Val from USF died last Thursday. Ian King made an announcement at the Short and Sweet Meet and a moment of silence was observed in his honor. I will reach out to find an address for his family to send a card.
- Pacific Masters has put on some very successful and fun swim meets in the first few months of the year. Congratulations to the excellent and dedicated coaches, officials, and volunteers who have made these events not only successful but have inspired swimmers to register for more meets! It is great news to see meets reaching capacity well before the events. We may finally be on our way to pre-pandemic levels of meet excitement.
- Spreading the word for everyone to promote the Short Course Championship Meet in Sacramento May 17-19.
- In response to the latest USMS Clubs and Coaches March meeting minutes I am reminding you of the following opportunities for coaches which are now on our website:
 1. If you will be at Spring Nationals in Indy, please sign up to cover a shift for "On-Deck Coaching" during warm ups. So far, they have about 50% empty spaces.

Your job is to help keep warm ups organized and answer questions that swimmers may have. It's fun, you get some food after, and there is a super cool BRIGHT yellow shirt in it for you! [Sign up here.](#)

2. The National Coaches Clinic will be held October 18-20 in Houston at the Airport Marriott. This is a fantastic learning event for coaches with speakers, networking, and pool time. More information will be coming. [Keep an eye on this page](#) for details as they are released.

3. USMS is currently searching for a USMS Coach for the 2024 PanAm Masters Championships in Trinidad and Tobago in July. The deadline for online coach applications is Monday, April 10, 2024, 11:59 PST. A selection is anticipated to be made by Friday, April 30, 2024
Please apply online at: <https://www.surveymonkey.com/r/KQWMCWP>

- 2024 Application Dates for Coach Certification Level 4 are now on the USMS website
- Pacific Masters Coach Appreciation Week is coming May 5 -11. I am working on a short article to promote the work of our many wonderful coaches.

Ad Hoc Committees — reports

USMS ALTS – Kim Elsbach, report

1. Adult Learn to Swim (ALTS) Instructor Workshop

We have approximately 20 signed up for the workshop (see info below). There is still room, but please contact Mark Frazier if you want to participate. No walk-ins permitted.

The ALTS instructional program is a nationally recognized system designed to teach adults how to swim and be safer in the water. The Pacific Masters Swimming ALTS Committee will host a 3-hour workshop (on April 28, 2024) to help volunteers/instructors learn this system. The workshop will be led by USMS-certified ALTS instructors and will include both classroom and in-water instruction. Those who complete the workshop should be better prepared to teach or help teach adult swim lessons in their community.

Please note: This workshop will NOT provide USMS ALTS Instructor Certification, and a current USMS ALTS Instructor Certification is NOT required for registration.

Contact Mark Frazier (markfrazier44@icloud.com) to register, or if you have any questions. There is no charge for this session.

Session Details:

Date: April 28, 2024

Time: 9:00am – 12:00pm

Location: Graham Aquatic Center, 1100 Alamo Drive, Vacaville, CA 95687

Gear: towel, swimsuit, cap, goggles, note-taking paper/pen

2. “Bridge to Masters” Grant Program

So far, we have no applications for this grant. Please contact Kim Elsbach (see below) for a grant application.

Pacific Masters Swimming’s Adult Learn to Swim (ALTS) and Diversity and Inclusion (D&I) Committees announce a “Bridge to Masters” Grant Program to support local Masters clubs in their efforts to bring inexperienced swimmers and/or graduates of their ALTS programs into their Masters Swimming programs. The grants will provide \$500-\$1000 to clubs to help

fund Bridge to Masters programs in a number of ways, including: subsidizing a portion of USMS membership fees for first time “Bridge to Masters” swimmers, or covering coaching and pool rental fees for “Bridge to Masters” swimmers.

Applications must be made on behalf of a registered, Pacific Masters Swim Club, and are tentatively due by May 1, 2024. Please direct questions to ALTS Chair, Kim Elsbach at: kdelsbach@ucdavis.edu

USMS LMSC Development – Ian King/Karen Harris, no report

USMS Rules – David Benjamin, no report

USMS Legislation - Teddy Palmer/Ahren Lehnert, report

Legislation now has 3 monthly meetings set-up for May, June and July 2024. There is nothing to report yet.

Reminder: If Pacific has a Legislative Proposal to present to the Committee, it must be turned in during June 2024. Due date to follow.

Diversity and Inclusion – Vicki Shu, report

Members: Ahren Lehnert, Amos Chan, Paul Frentzos, Steve Terusaki, Shari Cruse, Kate Stephensen, Mike Abegg, Vicki Shu

Many thanks to Kate Stephensen, who facilitated the April 8th D&I Committee Meeting, when Vicki Shu was not available. As Kate mentioned afterward: “Beauty of having a team, we are all here for the work and to support one another.”

No major decisions were made, but we will continue to work closely with the Coaches, ALTS, and Marketing & Communications Committees on initiatives detailed in our March report. In addition, we will continue to think through how best to create inclusionary disability language for meet sheets, and analyze existing membership data to determine if the information is useful in helping to inform Pacific LMSC goals.

Again – we are continuously welcoming new members! We believe a diversity of voices makes us stronger and more effective. We have a committee structure that allows for each member to take a leadership role, which can hopefully help build a leadership pipeline for not just Pacific LMSC, but also for USMS. If you know of anyone who may be interested in joining us, please contact Vicki Shu at Div_IncChair@pacificmasters.org.

Marketing and Membership – Michael Moore, report

Below is a table that shows the Pacific Masters membership as of March 31, the membership at the end of the year, and the percentage of that year’s membership at the end of March. This year there are more members than the previous year (taking out the COVID19 Years).

Year	March 31	% of Mem	EOY
2016	9,643	79.0%	12,213
2017	9,565	81.1%	11,799
2018	8,982	87.4%	10,278
2019	8,676	78.2%	11,097

2020	7,998	89.2%	8,963
2021	6,834	73.8%	9,264
2022	7,967	75.5%	10,554
2023	7,836	77.2%	10,153
2024	7,843		

Of the 7,843 members this year, there are ~ 1,571 members who were not members 2016-2023, which is 20.0% of our membership this year.

Annual Celebration and Meeting – Teddy Palmer, report

Members: Teddy Palmer, Nancy Ridout, Rich Burns, Annette Coholan, Maggie Tevis, Susan Collins, Lorena Sims, Phyllis Quinn, Chris Ottati

We are working on a meeting date and time, to occur within the next 10 days.

Sally Guthrie has submitted a suggestion for a speaker. The Committee will review all suggestions submitted, plus, as usual, come up with some of our own. We welcome any ideas for speakers and venues.

We are working on streamlining the meeting and plan for a shorter, as well as a more consistent flow.

Old Business — no report

New Business— report, Nancy Ridout *

Discussion of USMS policy to close all USMS BOD meetings.

Club news— no report

Policy Updates – no report



Pacific Masters Monthly Meeting

Date: March 20, 2024 (Zoom Call)

Call to Order: Ian King, Chair, called the meeting to order at 7:00pm

I. APPROVAL OF MINUTES & AGENDA

- February 21 Meeting Minutes: Approved
- March Agenda: Approved as amended

II. OFFICERS' REPORTS

Chair – Ian King, see meeting agenda for report

Treasurer – Laura Shope, see meeting agenda for report

- March financials accepted

Past Chairman– Phyllis Quinn, see meeting agenda for report

- AGSOTY is an acronym meaning Age Group Swimmer of The Year

Secretary – Sally Guthrie, see meeting agenda for report

Officer and Committee Reports

Office Administrator/Registration/Top Ten and Records – Chris Ottati, see meeting agenda for report

- Chris indicated she is working on handbook revisions and will send them for review in the near future

Schedule – Steve Cutting, no report

Pool Committee, Chair- Chad Holbrook, see meeting agenda for report

Meet Operations – Ahren Lehnert, see meeting agenda for report

Officials – David Benjamin, see meeting agenda for report

Open Water Committee, Chair-Rebecca Friedlander, see meeting agenda for report

- Members of the OW Committee were misstated, the correct members are as follows: David Brancamp, Karen Charney, Kimberly Elsbach, Jennifer Phalen, Ann Schnuer, Stephen Small, David Spritzler

Communications and Technology – Michael Moore, see meeting agenda for report, also additional report appended to minutes

- Proposal #1 – Repeal from Pacific Masters Administrative Handbook – ‘102.3f. *It is the policy of Pacific Masters Swimming not to schedule two events on the same day unless approved by the Pacific Masters Swimming Committee.*’
- Discussion – pro – since members are from very wide-ranging areas and swimmers generally travel an hour or less to meets it is unlikely that offering two events on the same day would decrease the number of participants at either event, but offer those living at a distance from the Bay Area greater opportunities to compete. – con – the rule as written gives the Executive Committee [EC] (acting for the Pac Masters Swimming Committee) the right to schedule events on the same day. Also, we need to retain the rule so that future members of the Pac Masters Swimming Committee and the EC have guidance on this issue.
- **Proposal #1 was defeated. Votes 6 yes versus 8 no.**

2024 Meeting Dates (all dates are tentative): April 17, May 15, June 19, July17, August 21, September 18, October 16, November 13



- Proposal #2 was amended to read (amended portion underlined) – Update Publishing Guidelines. *‘The Update and the Pacific Masters website may have list in the schedule events from other LMSCs’*
- Discussion -pro- we currently don’t have as many meets as we used too and since our membership is large and wide-spread, notifying competitors of meets in neighboring LMSCs that might be a closer drive for them would be benefit to our members – con- the schedule calendar on the website could become too cluttered with meets; thereby decreasing the perceived priority of our meets over those in neighboring LMSCs and possibly decreasing participation in our events. Also, who would decide which events in local LMSCs should be included on the scheduling calendar on our website?
- **The amended Proposal #2 was approved. Votes 12 yes versus 3 no.**

Update – Chris Ottati, see meeting agenda for report

Website – Dan Wegner, see meeting agenda for report

Clubs and Coaches – Shari Cruse, see meeting agenda for report

Ad Hoc Committees

ALTS – Kim Elsbach, no report

LMSC Development Committee – Karen Harris/Ian King, no report

USMS Rules – David Benjamin, no report

LMSC Legislation – Teddy Palmer & Ahren Lehnert, no report

Diversity & Inclusion – Vicki Shu, see meeting agenda for report

Marketing and Membership – Michael Moore, late report appended to minutes

Annual Celebration and Meeting – Teddy Palmer, no report

III. OLD BUSINESS

- No report

IV. NEW BUSINESS

- No report

V. CLUB ANNOUNCEMENTS

- No report

VI. POLICY UPDATES

- No report

VII. ADJOURNMENT

- Meeting adjourned at 8:03 pm

ATTENDEES

Phyllis Quinn, Chris Ottati, Ian King, Michael Moore, Sally Guthrie, Kathy Gill, Ruth Cheung, Vicki Shu, Steve Cutting, Matt Zachan, Rebecca Friedlander, Matt Roper, Peter Guadagni, Cynthia Hertzler, Joel Wilson, Nancy Ridout, Eric Hektner, Chad Holbrook, Shari Cruse, Bob Anderson, Laura Shope, Ron Taylor

Respectively submitted,

Sally Guthrie

2024 Meeting Dates (all dates are tentative): April 17, May 15, June 19, July17, August 21, September 18, October 16, November 13

Marketing and Membership

We did a couple of surveys. One of those who were new members in 2023 and then registered in 2024. This was compared against those who registered in 2022 but did not register in 2023 and. A survey of 2022 members.

We Find the same trends

Most swimmers join to get a coached workout about 60%

About a third join to compete in a USMS sanctioned meet

Most people find out about Masters swimmer through word of mouth

About 15% find out about Masters swimming at the pool

For swimming background

About 8% learned to swim as an adult

25% Learn to swim as a child but did not compete

66% swam competitively as a child

The D and I committee asked for a survey that included members income. The executive committee voted against that. However, by looking at a members address, one could get from the Census department the average family income.

By looking at the California family AGI by zip code, and just looking at members who lived in the California portion of Pacific LMSC, then sorting by AGI, we got the following

Pacific Masters members EOM Oct 2022

Members in California Counties

Total 9967

10% 65,083.00

25% 94,374.00

50% 138,986.00

75% 253,207.00

90% 398,441.00

The lower 10% is \$65,000 or lower, the mean for the members living the zip codes is about \$139,000 and the top ten percent live in zip codes where the AGI is \$398,000 or higher.

MIT does a Living wage survey but country, by taking that number and comparing it against a zip codes AGI. This information was given to D and I for most of the California counties in the Pacific Masters area.

Website

The most looked at web pages are about competition. We are trying to make changes to the website to make it more friendly to the non-competitive swimmer. The competitive swimmers make up just less than 20% of the Pacific Masters members.

The most popular pages are

	Views	Unique Users
1 Pacific Masters - Schedule	8582	2930
2 Home	7119	2273
3 Pacific Masters - Results	2042	686
4 Swimmer of the Year Rankings	949	307
5 News and Stories	740	340
6 Pacific Masters - Records	397	131
7 Pool Competition	351	235
8 List of Clubs	297	220
9 Open Water Event Results	230	71
10 Pacific Masters - Pacific Masters Coach of the Year	185	114
11 What is Masters Swimming	139	116
12 Pacific Masters - Pool Open Water and Virtual Swims	123	97
13 Where to Swim	110	98
14 Committee Meetings	102	31
15 Contact Us	102	81

The order of pages is about the same the last 28 days and since the beginning of the year.

Pacific Local Masters Swimming Committee

Statement of Financial Position

As of April 15, 2024

	Total			
	As of Apr 15, 2024	As of Apr 15, 2023 (PY)	Change	% Change
ASSETS				
Current Assets				
Bank Accounts				
1000000 Cash				
1000100 Wells Fargo Checking Account	129,868	126,469	3,399	2.69%
1000200 Wells Fargo Savings Account	87,175	87,781	-607	-0.69%
1000300 Wells Fargo CD	206,858	201,972	4,886	2.42%
Total 1000000 Cash	\$ 423,901	\$ 416,223	\$ 7,679	1.84%
Total Bank Accounts	\$ 423,901	\$ 416,223	\$ 7,679	1.84%
Other Current Assets				
Other Current Assets				
Prepaid Expenses	510	421	90	21.35%
Total Other Current Assets	\$ 510	\$ 421	\$ 90	21.35%
Total Current Assets	\$ 424,412	\$ 416,643	\$ 7,769	1.86%
TOTAL ASSETS	\$ 424,412	\$ 416,643	\$ 7,769	1.86%
LIABILITIES AND EQUITY				
Liabilities				
Current Liabilities				
Other Current Liabilities				
2000500 Payroll Liabilities				
2000505 CA PIT / SDI				
2000506 CA SUI / ETT	210	259	-49	-18.92%
2000510 Federal Taxes (941/944)	613	1,206	-593	-49.20%
Total 2000500 Payroll Liabilities	\$ 823	\$ 1,465	-\$ 642	-43.84%
2000550 Direct Deposit Payable				
Total Other Current Liabilities	\$ 823	\$ 1,465	-\$ 642	-43.84%
Total Current Liabilities	\$ 823	\$ 1,465	-\$ 642	-43.84%
Total Liabilities	\$ 823	\$ 1,465	-\$ 642	-43.84%
Equity				
3000000 Opening Balance Equity	14,989	14,989		
3900000 Retained Earnings	341,263	341,807	-545	-0.16%
Net Revenue	67,338	58,382	8,956	15.34%
Total Equity	\$ 423,589	\$ 415,178	\$ 8,411	2.03%
TOTAL LIABILITIES AND EQUITY	\$ 424,412	\$ 416,643	\$ 7,769	1.86%

Monday, Apr 15, 2024 03:20:58 PM GMT-7 - Cash Basis

Pacific Local Masters Swimming Committee
Budget vs. Actuals: FY 2024 - FY24 P&L
 January - December 2024

	Total			
	Actual	Budget	Remaining	% Remaining
Revenue				
4000000 INCOME				
4010000 Registration				
4011000 Membership Dues	82,225	140,000	57,775	41.27%
4012000 Clubs Registration	168	1,600	1,432	89.50%
4014000 PacMasters Donations	2,303	4,000	1,697	42.42%
Total 4010000 Registration	\$ 84,696	\$ 145,600	\$ 60,904	41.83%
4020000 Event Fee Income				
4020200 Open Water Sanction Fees		7,000	7,000	100.00%
4020300 Meet Management Services		1,048	1,048	100.00%
4020400 Sanction Bond Deposits		300	300	100.00%
Total 4020000 Event Fee Income		\$ 8,348	\$ 8,348	100.00%
4070000 Other Income				
4070100 Clinic Revenue		2,500	2,500	100.00%
4070500 PacMasters Meet	6,800	1	-6,799	-679892.00%
Total 4070000 Other Income	\$ 6,800	\$ 2,501	-\$ 4,299	-171.89%
4090000 Bank Interest	1,327	200	-1,127	-563.43%
Total 4000000 INCOME	\$ 92,823	\$ 156,649	\$ 63,826	40.74%
Total Revenue	\$ 92,823	\$ 156,649	\$ 63,826	40.74%
Gross Profit	\$ 92,823	\$ 156,649	\$ 63,826	40.74%

NOTES

1

Expenditures

6000000 EXPENSE

6100000 Office and Administrative

6100110 Supplies	75	1,000	925	92.50%
6100120 Postage		250	250	100.00%
6100130 Printing		250	250	100.00%
6100300 Telephone	250	750	500	66.61%
6100400 Rule Books	196	196		
6100450 File Storage	933	3,900	2,967	76.08%
6101200 Office Travel/Training/Entertainment		50	50	100.00%
6101900 Office Administrator	7,049	32,000	24,951	77.97%
61019010 Payroll Taxes	749	3,600	2,851	79.19%
61019020 Workers Compensation	543	600	57	9.50%
6102100 Renewal Notices		100	100	100.00%
6109000 Misc. Office Expenses	150	500	350	70.00%

Total 6100000 Office and Administrative	\$ 9,946	\$ 43,196	\$ 33,250	76.98%
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6200000 Executive Committees

6210000 Chairman

6210110 Chair Office/General Admin. Expenses		100	100	100.00%
6210200 ChairTravel/Entertainment		500	500	100.00%
6210300 Diversity and Inclusion		500	500	100.00%

Total 6210000 Chairman	\$ 1,100	\$ 1,100	\$ 1,100	100.00%
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6220000 Treasurer

6220110 Acctg Online Services	485	969	485	50.00%
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Total 6220000 Treasurer	\$ 485	\$ 969	\$ 485	50.00%
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6240000 Awards

6240100 Swimmer of the Year		7,000	7,000	100.00%
6240130 Service/Achievement		1,500	1,500	100.00%
6240160 Coach of the year		300	300	100.00%

Total 6240000 Awards	\$ 8,800	\$ 8,800	\$ 8,800	100.00%
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6260000 Scheduling	900	900		
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Total 6200000 Executive Committees	\$ 1,385	\$ 11,769	\$ 10,385	88.24%
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6300000 Pool Meets

6310000 Sanction/Meet Operations					
6310100 USMS Pool Sanction Fees	550	1,200	650	54.17%	
6310399 Contract Service for HyTek	250	1,310	1,060	80.92%	2
6310400 Pools/Meet Sanction (Bond) Refund		300	300	100.00%	
6310500 PacMasters Meets	3,953	1	-3,952	-395171.00%	1
6310650 Pool Meet Bonuses	650	5,200	4,550	87.50%	3
6310700 Championship Meet Awards		6,400	6,400	100.00%	
6310750 Championship Meet Incentive		8,500	8,500	100.00%	
6310900 Meet Equipment	341	2,000	1,659	82.96%	
6310950 Pool Rental Subsidies	500	7,000	6,500	92.86%	
6310999 Championship Officials stipend		13,500	13,500	100.00%	
Total 6310000 Sanction/Meet Operations	\$ 6,243	\$ 45,411	\$ 39,168	86.25%	
6320000 Officials					
6320200 Officials Travel to Nationals		8,000	8,000	100.00%	
6320250 Officials Local Travel Reimbursement		4,000	4,000	100.00%	
6320900 Officials Clothing		1,000	1,000	100.00%	
Total 6320000 Officials		\$ 13,000	\$ 13,000	100.00%	
Total 6300000 Pool Meets	\$ 6,243	\$ 58,411	\$ 52,168	89.31%	
6400000 Open Water Expenses					
6400500 USMS OW Sanction Fees		7,000	7,000	100.00%	
6400950 Virtual Event Manager		500	500	100.00%	
6401200 Evaluator Travel Reimbursement		600	600	100.00%	
6401300 Safety Vehicle Subsidy		3,000	3,000	100.00%	
6401400 Open Water Points Awards	1,676	4,500	2,824	62.75%	
6401500 Trailer&Buoy Maint. & Equip. Purchase		800	800	100.00%	
6401550 Trailer Storage	220	900	680	75.56%	
6480000 VP Open Water Discretionary		200	200	100.00%	
Total 6400000 Open Water Expenses	\$ 1,896	\$ 17,500	\$ 15,604	89.16%	
6500000 Communication & Technology					
6510000 Publications - Electronic					
6510100 Constant Contact		2,600	2,600	100.00%	
6510599 Freelance Writers	750	6,000	5,250	87.50%	4
Total 6510000 Publications - Electronic	\$ 750	\$ 8,600	\$ 7,850	91.28%	

6520000 Web Site				
6520100 Web Internet Provider	280	1,200	920	76.68%
6520150 Software - Web Site		700	700	100.00%
6520599 Webmaster Contractor	1,966	8,500	6,534	76.87%
6520999 Other Web Contractors		2,000	2,000	100.00%
Total 6520000 Web Site	\$ 2,246	\$ 12,400	\$ 10,154	81.89%
6530000 Technology				
6530150 Software - Technology	120	500	380	76.02%
6530599 Contractors - Technology		1,500	1,500	100.00%
Total 6530000 Technology	\$ 120	\$ 2,000	\$ 1,880	94.01%
6540000 Marketing/Public Relation				
6540050 Marketing and Membership		10,000	10,000	100.00%
Total 6540000 Marketing/Public Relation	\$	\$ 10,000	\$ 10,000	100.00%
6580000 VP Communication & Techn. Discretionary				
		200	200	100.00%
Total 6500000 Communication & Technology	\$ 3,116	\$ 33,200	\$ 30,084	90.61%
6600000 Clubs and Coaches				
6600100 Coaches Scholarship		6,500	6,500	100.00%
6600200 Coaches Travel Reimbursement		7,500	7,500	100.00%
6600500 Coaches Clinic Facilities Rental		800	800	100.00%
6600550 Other Coaches Clinics Expense		1,000	1,000	100.00%
6600599 Coaches Clinic Stipends		900	900	100.00%
6610000 ALTS		1,000	1,000	100.00%
6680000 VP Club and Coaches Discretionary		200	200	100.00%
Total 6600000 Clubs and Coaches	\$	\$ 17,900	\$ 17,900	100.00%
6700000 USMS Volunteer Meeting				
6700200 Delegates' Expense Reimbursement		10,000	10,000	100.00%
6700900 Other Volunteer Meeting Costs		3,750	3,750	100.00%
Total 6700000 USMS Volunteer Meeting	\$	\$ 13,750	\$ 13,750	100.00%
6800000 Annual Meeting				
6800100 Annual Mtg. Room Rental		4,000	4,000	100.00%
6800300 Annual Mtg. Catering & Food Supplied		8,000	8,000	100.00%
6800400 Annual Mtg. Pool Rental		900	900	100.00%
6800900 Other Annual Meeting costs		250	250	100.00%

6800999 Annual Mtg. Speaker Fees		8,000		8,000	100.00%
Total 6800000 Annual Meeting	\$	21,150	\$	21,150	100.00%
6900000 USMS Dues					
6901100 PacMasters Scholarship and over 85		2,030		470	18.80%
Total 6900000 USMS Dues	\$	2,030	\$	470	18.80%
6990000 Other Income/Expenses					
6990199 Relief Grants		630		870	58.00%
Total 6990000 Other Income/Expenses	\$	630	\$	870	58.00%
Total 6000000 EXPENSE	\$	25,246	\$	195,630	88.57%
Total Expenditures	\$	25,246	\$	195,630	88.57%
Net Operating Revenue	\$	67,577	-\$	131,804	205.22%
Net Revenue	\$	67,577	-\$	131,804	205.22%

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NOTES

1. City Mile and Relay for Fun
2. Second HyTek organizational license
3. TOC 1500 paid
4. Update Editors - 3 issues
5. 29 85+ Scholarships

Monday, Apr 15, 2024 03:28:16 PM GMT-7 - Cash Basis