



PACIFIC MASTERS SWIMMING

ANNUAL REPORT
2023

Chair, Phyllis Quinn

As I look back on the last four years as Chair, it has been quite the ride. I am filled with gratitude for the people who have helped me and all that we accomplished despite the challenges. I know the new executive committee will continue to improve what has been done in the past.

We have had great leadership within the LMSC for many years and I thank all those whom I have called on for advice, mentoring and just an open mind to help me understand what was happening.

Here are the highlights of these last years that I am proud of:

- Our new Webmaster and Website- Thank you Dan, Michael, Rich, and everyone else who has contributed. Thank you to our Update editors.
- The Covid-19 Grants program- Thank you Greg, Chris O, Michael M, and John K. Pacific Masters were able to help 27 clubs with \$30,172, with USMS matching with another \$30,172.
- The Coaches Certification and Scholarship Awards. Pacific Masters realizes that it is our Coaches who are the direct contacts for many of our swimmers. We try to find ways to support our coaches through education and financial aid. Thank you to Carol Nip for all the work she did to engage and inform our coaches.



I want to make sure I mention the work of Kim Elsbach, Vicki Shu, and Donita Flecker who have helped start and/or grow the ALTS and D&I subcommittees and their contributions to our memberships.

Thank you to our event hosts, pool, and open water, thank you to Steve Cutting who creates our schedule, and Ahren Lehnert, our sanction coordinator, who make sure the events are run according to the rules.

To all our volunteers - We could not conduct the business without your support. Thank you to all who attended a monthly meeting, a USMS sponsored meeting, helped at a pool meet, open water event, or participated with your club governance, and the Officials. Thank you!!!!

Most of all, I want to thank the executive committee who helped me so much over the last four years. Thank you, Matt, Michael, Dean, Ali, Carol, Laura, Ian, John and Chris.

VP Pool Meets, Matt Roper

The Pacific Masters LMSC is very fortunate to have a large number of active and energetic teams that step up to host pool meets for our LMSC each year. The Pool Meet Committee works closely with those teams and helps oversee the planning, scheduling, and sanctioning of meets. In 2023 we were happy to welcome David Benjamin to the Pool Meet Committee as our new Officials Coordinator. David took over mid-year from Mike Abegg, as Mike transitioned to a national leadership role as chair of the USMS Officials Committee. Other continuing members of the Pool Meet Committee include Steve Cutting (Schedule Coordinator), Ahren Lehnert (Operations and Sanctions Coordinator), Chad Holbrook (Equipment Coordinator), Chris Ottati, and Phyllis Quinn.



During 2023 we were happy to see our meet schedule finally returning to pre-pandemic levels. Pacific

Masters hosted 12 meets this year (seven SCY meets, three LCM meets, and two SCM meets). Two teams stepped up to host new meets for us this year: Vacaville Masters and Clovis Swim Club both did excellent jobs running their first masters meets and we look forward to returning to their meets in the coming years. Pacific Masters was also fortunate to have three fantastic championship meets this year. Morgan Hill (SCY), Marin Aquatic Masters (LCM), and Walnut Creek Masters (SCM) each returned as a championship host and continued our long-standing Pacific Masters tradition of running some of the largest and best organized meets in the nation.

Looking forward, we're very excited for next year's 2024 meet schedule. The schedule is still taking shape, but we're expecting a good mix of returning meets and brand new meets. As always, the pool meet committee will work with prospective meet hosts to provide the logistics and/or financial support necessary to help launch new meets. We're also very excited to announce two of our championship meets for next year: Sacramento Masters will be hosting the SCY championships at the North Natomas Aquatic Center in mid-May and Marin Aquatic Masters will be returning as our LCM championship host at the beginning of August. Both of these meets will be held a bit later than usual next year due to USMS shifting the Spring and Summer National Championships later in the year.

Thank you to all of this year's new and returning meet hosts! And also a big thank you to all the swimmers who bring those meets to life by showing up to race; we look forward to seeing you in the pool again next year!

VP Open Water, Ali Hall

Thank you to the Donner Lake, Del Valle, Santa Cruz, Berryessa and Keller Cove organizations for hosting events this year. You provided many opportunities for our members to enjoy our LMSC's beautiful open water venues and gather together for fun and memorable events.



Thank you to our event evaluators (Sarabeth Metzger, Kim Elsbach, Sarah Groskopf and David Spitzler) and all the volunteers who make Pacific Masters the place to be for all things open water!

A special shout-out to our OW Committee members Rebecca Friedlander, David Spitzler, Kim Elsbach, Sue Free, Karen Charney and Dave Brancamp for their thoughtful advice this year---we were able to put together a virtual "8 Bridges" event that launched in 2023, graphic design by our amazing Pacific Masters member and artist Zina Deretsky. Rebecca directed this successful event and has plans for an even bigger 2024 experience.

For OW recognition, we provided categories and an overall description to Bob Upshaw, who generated a spotlight for levels of total successful splashes from 2021 forward. Bob has been incredibly helpful and diligent on this as with all things.

A special thanks from me to all of Pacific Masters for allowing me to serve these past two years---it's been an honor and I know your next VP will have all things in their really good hands. Pacific Masters is, for sure, the best place to swim! Thanks to all who make it so!

VP Communications & Technology, Michael Moore

This year has been a challenge for our committee. Last year, we moved the website from one hosting site to Club Assistant. We have been updating the website, and pages have been updated.

Google analytics are used to track how many times a page is accessed and the time spent on the page. Of the top ten pages viewed, eight are directly related to competition. The average engagement time is high when compared to how long an average viewer stays on other websites.

Rich Burns has spent much time updating and editing text of the pages. I very much appreciate his expertise and professionalism.

Many of the views are on Swimmer of the year Rankings, Open Swim Points and Records. Thanks to the work of Chris Ottati and Bob Upshaw, who maintain these pages and the system to create and update these pages.

The website is divided into two parts, one that is more designed for Pacific Masters members and one that is more designed for the person who is trying to find out about Masters swimming. Over the next year, one of my goals is to update information on the What is Masters Swimmers pages and encourage a swimmer to try Masters swimming.

I also supervise the editors for *The Update*, our e-newsletter, that is sent out about 24 times a year. We are able to communicate to our members about what is happening in the Pacific LMSC, to notify swimmers about meets that are coming up, and generally let members know what is happening in Masters swimming overall. Linda Hepworth, Jenn Hwang, and Missy Hunter have done a great job over the entire year. Nancy Ridout has joined *The Update* team and we appreciate her knowledge and expertise of Masters Swimming.

Besides keeping up with the happenings in Pacific, *The Update* underwent a redesign and there will be more integration with the website over the next few months.

Our webmaster, Dan Wegner, has done an excellent job in managing the website over the past year. Rich Burns, Dan Wegner and I meet on a weekly basis on how to update the website and give the user a better experience. If anyone has an idea on what they would like to see on the website, please do not hesitate to contact me.

After many of our events, we have sent out a survey to the competitors to find out what they thought about the meet, what we could do to improve the meet and would they invite a friend to compete at the meet. Results were sent to the meet directors (without identifying information about the person).

If any member has an idea on how to improve the website or *The Update*, please do not hesitate to contact me.



VP Clubs and Coaches, Carol Nip

A year at a glance...

The Committee organized two in-person Retreats, one for Marketing on 2/18 (attended by 9 individuals) and the other for Clubs & Coaches on 6/2 (attended by 5 participants). During these gatherings, the group assessed their plans and placed significant emphasis on the value of establishing connections with clubs.



Through dedicated relationship-building efforts, the Committee facilitated the initiation of two new meet events (VACA on 2/11 and CLOV on 3/19), the formation of a new workout group and helping to secure LAC with grant funding, coaching a flip turns clinic (SUNNY 7/23), and rekindling contact with STAN with future plans expected in 2024.

The Adult Learn to Swim Committee, chaired by Kim Elsbach (GFDM), supported several events this year: 1) conducting an ALTS Instructor Certification Course in Fresno, certifying 20 new instructors and awarded 5 scholarships, 2) publishing an article in PacMasters Update and on the ALTS website, "Adult Learn to Swim Instructional Tips: Lessons Learned While Teaching," 3) initiating a program to offer mentors to ALTS instructors, 4) developing a program to offer scholarships to PacMasters clubs who run programs supporting ALTS swimmer transition to masters, 5) ran ALTS mixed relays at PacMasters SCM Championships to showcase ALTS graduates as a means to grow masters swimming, and 6) plan to run ALTS Instructor Workshop in 2024 at Vacaville Masters (not a USMS certification but a PacMasters program).

Over the course of the year, Carol Nip served as our LMSC's representative on the National Coaches Committee, participating in discussions related to awards and provided assistance for peer-to-peer calls. On 3/16, Marcia Benjamin delivered a presentation on Generational Coaching, offering valuable insights for peer-to-peer national coaches education.

By August, the Committee had submitted a comprehensive 9-page report, conducting a thorough review of our LMSC website's Coaches Tab. This review prioritized key elements, including coach certification, starting a team, awards, coaching clinics, topics of interest to coaches, and workout information.

Writer and editor, Melanie Bowden assisted in editing content for Clubs & Coaches, focusing on WCM and MELO and how those teams effectively serve their athletes.

The Coaches Committee had grown to include the following members: Carol Nip, Chair (ALB), Marcia Benjamin (MEMO), Tunisia Frederick (VACA), Orin Bentley (OAM), Shari Cruse (MAQ), Donita Flecker (SMAC), Chris Wagner (USF) and Megan Waters (QSSSJ).

The Coaches Retreat 2024 was a topic of discussion, with various ideas shared, but no definitive plans have been made yet. The only aspect that seems likely is a potential date in April, pending confirmation from Tim Edmonds, Head Coach at Stanford Masters Swimming.

In May, we took the initiative to renew our membership with Bay Area Public Pool Operators Association (BAPPOA). This ensures that our LMSC remains actively represented and maintains visibility within this organization.

In June, the Coaches Committee extended a financial support offer to Masters coaches for Lifeguard Training. However, there were no coaches who took advantage of this opportunity. This initiative was prompted by the limited opening of many pools in our LMSC due to the shortage of lifeguards.

USMS Certification for Level 2, 3 & Clinic for Coaches took place 9/30-10/1, 2023 hosted by SACMA and was well attended. The event saw a strong turnout, and we extend our heartfelt gratitude to Phyllis Quinn for her generous assistance with this clinic.

Under the leadership of Chris Wagner, a review of statistics revealed that our database lacked crucial information about our coaches. Consequently, Carol withheld the dissemination of ENews material until this project was thoroughly established. This year, eight issues of the ENews was distributed. Michael Moore and Chris collaborated to launch a Coaches Registration on September 19, which garnered 45 responses from a potential 110 clubs.

In September, Carol expressed her willingness to take on the role of Meet Director for a local Masters meet that would bring together both USMS and College Club Swimming. After careful deliberation regarding sanctions, budget allocation and meet operations, it was determined that it would be best to postpone the event. Contacts were established with CCS at CAL, USMS's Onshalee Promchitmart, and Michael Moore held discussions with Doug Sayles (NEM).

Overall, it's been a good year. I shall truly miss working with so many bright minds and dedicated people.

Treasurer, Laura Shope

Pacific Masters Swimming Committee LMSC, is a Non-Profit Organization 501(c)3 which operates on a cash basis, calendar fiscal year-end and uses QuickBooks Online for record keeping and financial reporting.

I work closely with Chris Ottati, the Administrator, who oversees the day-to-day operations, such as revenue recording and managing AP. We work together in creating the monthly reports and the annual budget. I reconcile the bank accounts each month and prepare quarterly payroll tax returns and the year-end tax filings, the 1099's, W-2's and the Federal and State not-for-profit filings.



We have a deficit projected for 2024. This year, together with the VPs, we have been working hard on creating an accurate budget. A goal this year is to align with the USMS strategic plan and help support more clubs, coaches and events. The deficit is the result of providing surplus funds in the budgets for many of our organization's programs. In previous years, as well as this one, we allocate more funds to each program, anticipating that none of the programs will spend all the funds allocated. The goal of this was to increase programs and benefits to our members, while spending through some of the reserves that had built up. Our goal for 2024 is a continuation of 2023 – where we do not over-allocate to programs on the anticipation that we will under-spend.

The 2023 Financial Reports through October 31, 2023 and the Proposed 2024 Budget detail and summary are included at the end of this report.

Secretary, Ian King

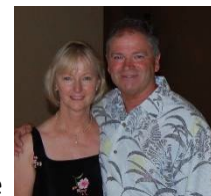
I have had the honor and privilege to serve as the Pacific Masters Secretary for the past 4 years. During that time, I have attended the monthly meetings and taken minutes. The draft minutes are circulated before the next meeting for review. During the next LMSC Meeting, the minutes are revised (as needed) and approved at that meeting. Once approved, a final copy is sent to the Administrator for posting on the Pacific Masters website.



I am a member of the USMS LMSC Development Committee as well as Chair for the USMS Compensation and Benefits Committee. I served as the USMS Oceana Zone Chair until this September when a new Chair was elected. The Oceana Zone comprises the Pacific and the Hawaii LMSCs. Lastly, I attended the USMS Annual Meeting as a Pacific Masters delegate for a 5th year running.

Past Chair, John King

This year marks my fourth and final year as Past Chair, and it's been a privilege to continue to participate in the leadership of our amazing LMSC and offer advice and support to the Board.



For me, in addition to my Board position on Pacific Masters Swimming, I continue to enjoy my position as at-large Director (from Oceana) on the USMS Board of Directors. I serve as a committee member on the USMS Officials committee and sit on two USMS committees focusing on outreach and helping all USMS members navigate the grievance reporting process. I am also a board member on the Walnut Creek Masters Board. This also marks my last year on the US Masters Board of Directors, and I look forward to continuing to bring back to Pacific Masters my knowledge and support. Many of you have seen me on deck as I continue to serve as an official at master's meets, USA Swimming meets, and NCAA meets.

It is great to see the continued strong participation in pool meets and open water competitions. It was also great to see the record setting number of athletes (575) attending the third annual Kerry O'Brien Pacific Masters Swimming Short Course Meters Championships. It was a fun and competitive event, with World, National, and Pacific records attained.

Lastly, I wanted to thank the Committee members and the many volunteers who have given their time to support our wonderful organization.

Office Administrator, Chris Ottati

In 2023 we again had all three of our Championship meets (SCY, LCM, and SCM) plus a number of other SCY and LCM meets! Lots of Pacific, National, and World records fell this year. Hats off to all our amazing swimmers, whether they be record breakers or new competitors! We are especially proud of our 12 Adult Learn to Swim members who came to our SCM Championships and wowed us with three 200m Free Relays. All



who witnessed this were truly inspired and moved.

Our monthly Pacific Masters meetings continue to be Zoom meetings and we have an enjoyable 15 minute “social time” before the meeting to catch up with one another! Contact me if you would like to be put on the email list for these meetings.

Our new Pacific Masters website continues to provide valuable and up-to-date information. It continues to evolve to bring you the best possible experience! Thank you to all those who continue to work so diligently on this project!

Top Ten lists will be published by the USMS Administrator for 2023.

Club registration for 2024 opened on October 1, 2023 and a good portion of our Clubs have renewed! Individual 2024 USMS registration opened on November 1, 2023. USMS fees will stay the same for 2024 at \$70. Almost all of our members register online now. For those few that still prefer paper registration, they send those forms and fees into the National office directly.

Our office sent reimbursements checks for over 10 coach certification courses this year! Great job coaches.

This year we coordinated and reimbursed our Pacific Masters members who attended Relay 2023 in Houston in October and our in-person delegates to the September 2023 USMS Annual Meeting, also in Houston. The USMS Annual meeting was hybrid, hosting both virtual and in-person delegates. This year Pacific was represented by 16 in-person delegates and 15 virtual delegates.

Pacific Masters is also actively working on making event hosting easier and more cost effective for our hosts. We offer safety vehicle subsidies to our Open Water hosts and this year, for the first time, we offered facility rental subsidies to our pool hosts. So far in 2023, three hosts have taken advantage of that subsidy.

I have truly enjoyed helping the Pacific Masters swimmers, coaches, and our hardworking volunteers. Never hesitate to give the office a call if you have a question. It is a privilege to serve you.

Scheduling, Steve Cutting

It is the Scheduler’s job to coordinate date planning and ensure that these events do not conflict with each other and to allow the greatest opportunity for participation. I would encourage any team that might want to host a meet or open water event in 2024 to contact Pacific Masters as soon as possible to begin planning dates and contingencies. The Schedule page at the Pacific Masters website has links for submitting event host applications. The following provides more information on how event planning is approached and the events that have been scheduled so far. Note that Pacific Masters does offer financial incentives to help with meet costs.



Over the years, Pacific Masters Swimming has been fortunate to offer a large variety of pool events, open water swims, virtual events and clinics to members each year. In 2022 - 2023, we rebounded pretty well

from the COVID-19 pandemic related restrictions of 2020 - 2021, and had a much improved event schedule. The 2024 schedule is shaping up and we are hopeful to provide continued opportunity for a wide assortment of events. With 2024 being an Olympic year, Spring Nationals have been pushed back seven weeks to coincide with Olympic trials in Indianapolis. Likewise, Summer Nationals have been pushed back three weeks. This has caused our Short Course Yards and Long Course meters championships to be later than usual by about the same.

2024 Pacific Masters Swim Season Framework

Short course yards (SCY) season generally runs from January through USMS Spring Nationals which are scheduled for June 20-24, 2024 in Indianapolis IN. Our Pacific Masters SCY championship meet is held within the time window of 2 to 5 weekends prior to Spring Nationals. The SCY championship meet has priority over any other local meet within this window. Once its date is set the remaining weekends are available for consideration of a local meet. Sacramento Masters will be the host for the SCY championship meet May 17-19, 2024.

Long course meters (LCM) season begins after completion of Spring Nationals and runs through USMS Summer Nationals which are scheduled for August 21-25, 2024 in Mission Viejo CA. Our Pacific Masters LCM championship meet is usually held within the time window of 2 to 5 weekends prior to Summer Nationals. The LCM championship meet has priority over any other local meet within this window. Once its date is set the remaining weekends are available for consideration of a local meet. Marin Aquatics will be the host for the LCM championship meet August 2 - 4, 2024 at the Miwok Aquatic Center in Novato.

Open water (OW) season generally runs from May through September and offers a wide assortment of beautiful locations throughout northern California. We are encouraged that there are already several open water events on the calendar and look forward to greatly improved opportunity in 2024.

Short course meters (SCM) season begins after completion of Summer Nationals and runs through the end of December. Our Pacific Masters SCM championship meet is typically held in the first half of October. We do not yet have a host for the SCM championship meet.

2023 Pacific Masters Swim Events (remaining)

11/1-11/30 14th Annual Ross Yancher Memorial Brute Squad Virtual, DAM
12/1-12/31 MEMO 400 Kick for Time Virtual

2024 Pacific Masters Swim Events (so far)

1/1-2/29 Miracle Mile Postal, TAM
1/13 Santa Rosa Masters Resolution Meet, Santa Rosa CA
1/27 TOC 1500 SCM Swim Meet, San Francisco CA
2/10 Super Bowl Meet, Vacaville CA
2/24 ALB Splash and Dash Sprint Pentathlon, Albany CA
2/25 The City Mile, San Francisco CA
4/14 Marin Aquatic Masters Short Course Meet, Novato CA
5/1-6/30 Distance Non-Free Virtual Challenge
5/17-5/19 Pacific Masters SCY Championships, Sacramento, CA

6/3 40th Annual DAM Berryessa Swims, Steele Canyon
 6/8-6/9 TVM Del Valle Open Water Festival, Livermore CA
 6/20-6/24 USMS Spring Nationals, Indianapolis, IN
 8/2-8/4 Pacific Masters LCM Championships, Novato CA
 8/1-8/31 400 Fastest Pull for Sebastopol Postal
 8/10 Donner Lake Swim, Truckee CA
 8/21-8/25 USMS Summer Nationals, Sarasota FL

Officials, David Benjamin

I'm proud to have been appointed as the Pacific Masters officials coordinator, a position I have been in for almost six months.



In that time, the Committee has broadened the support it offers for Pacific officials who travel to work at National Championships. The Committee has also amended its handbook to allow deck officials to move through the heats of an event more efficiently - an important consideration given our heavily-subscribed championship meets.

We have a dedicated corps of officials who generously gave their time and expertise to support our three-day short course yards, long course meters and short course meters championships, as well as local meets. As someone who has worked with John King for years at age group, masters, high school and college meets, I can say how lucky we were to have John's leadership as the meet referee at all three of our championship meets.

As dedicated and knowledgeable as our officials are, we always need to grow our ranks and to take advantage of training opportunities to stay up-to-date with our craft. Recruitment and training of officials are the items at the top of my list. So here is my first pitch to you: if you have ever thought that you might be interested in officiating, let me know! (david.benjamin.dstlane@gmail.com) I'll make sure you are welcomed and trained.

Equipment

Pool Timing equipment

Pacific Masters safely. This equipment walkie-talkies, and 20 wish to use them. The equipment is stored in the Pacific Masters storage unit and arrangements can be made with us by host clubs to get the equipment boxes.



maintains equipment necessary to run their meets efficiently and includes stopwatches, pool monitor vests, pool safety signage, FINIS backstroke ledges which can be utilized by pool hosts who

Open Water Equipment

An important asset of Pacific Masters is its Open Water Equipment Trailer. The trailer contains turn and location buoys, finish arch, safety paddle boards, bottom anchors for the buoys and air pumps, and is tastefully adorned externally with full size photos of various open water events and participants.

We are pleased to welcome Chad Holbrook to this role in 2023!

Website, Dan Wegner

It has been over a year since we launched the new Pacific Masters website and we continue to refine the menus and content. We have worked closely with the Pacific Update Team to make sure relevant content is coordinated and displayed.



2023 Major Projects:

- Search Engine Optimization
- Improved emphasis on Open Water
- Retired deprecated content on old server
- Enhanced "Adult Learn to Swim" content
- Launched "Open Water Challenge"
- Integrated Video Albums
- Create "Coaching Opportunity" database

The Communications and Technology team will continue to update the website to make sure it stays modern and relevant.

I have enjoyed webmastering the Pacific Masters website and working with everyone. I look forward to 2024 and the future improvements we will be making.



2022 Swimmer of the Year: Alison Zamanian and Paul Frentsos/Richard Burns

2022 Age Group Swimmer of the Year :

| | <u>Female</u> | <u>Male</u> |
|-------|------------------------|-----------------------|
| 18-24 | none | Holman Pettibone, SRM |
| 25-29 | Vivian Crow, DAM | Daniel Rico, WCM |
| 30-34 | Lauren Breuer, JAMM | Brandon Fischer, UC38 |
| 35-39 | Regina Chien, MEMO | Jimmy Song, MEMO |
| 40-44 | Helene Nehrebecki, DAM | Chad Holbrook, WCM |
| 45-49 | Heidi George, UC38 | Eric Wright, CALGM |
| 50-54 | Alison Zamanian, WCM | Brad Winsor, DAM |
| 55-59 | Lisa Ward, WCM | Rich Hamilton, MAM |
| 60-64 | Amy Rieger, DAM | Paul Frentsos TSUN |
| 65-69 | Phyllis Quinn, TOC | Steve Cutting, MAM |
| 70-74 | Laura Val, TAM | Alan Bernard, TAM |
| 75-79 | Daniela Barnea, STAN | Rich Burns, TAM |
| 80-84 | Nancy Stretch, TOC | Robert Norris, DAM |
| 85-89 | Ann Hirsch, WCM | Jack Fleming |
| 90-94 | none | none |
| 95-99 | none | Albert Edgerton, UC38 |

2023 Open Water Standings

2023 Pacific Masters: First Place finishers for all categories, genders, and age groups. Note that we only consider those swimmers who have swum AT LEAST 3 events.

CAT 1

| Age Group | Female | Male |
|------------------|----------------|----------------|
| 18-24 | none | none |
| 25-29 | Helen Tang | Joby Bernstein |
| 30-34 | Allison Arnold | Jack Calhoun |

| | | |
|-------|-------------------|------------------|
| 35-39 | Meredith West | Chad La Tourette |
| 40-44 | Helene Nehrebecki | Chad Holbrook |
| 45-49 | Tesla Profumo | Trevor Gillis |
| 50-54 | Cynthia Hertzner | Brad Winsor |
| 55-59 | Lisa Hazen | David Lederman |
| 60-64 | Kimberly Elsbach | Chris Tainty |
| 65-69 | Phyllis Quinn | Peter Guadagni |
| 70-74 | Valerie Armento | Stephen Small |
| 75-79 | Stephanie Scott | Joel Wilson |
| 80-84 | none | none |
| 85-89 | none | Mike Laramie |

CAT 2 (wetsuit)

| Age Group | Female | Male |
|------------------|------------------|----------------|
| 18-24 | none | none |
| 25-29 | none | none |
| 30-34 | none | none |
| 35-39 | none | none |
| 40-44 | none | none |
| 45-49 | Suzanne Hurrey | none |
| 50-54 | Cyane Anaya | none |
| 55-59 | Patricia Lim | John Rossiter |
| 60-64 | Mary-Kaye Jansen | Allan Anderson |
| 65-69 | none | Gary Domer |
| 70-74 | none | None |
| 75-79 | Daniela Barnea | None |

Pacific Master Award Winners:

Coach of the Year: Andy Brenan

Nancy Ridout Award for Distinguished Service: Carol Nip

Contributor of the Year Award: Missy Hunter

Peggy Lucchesi Award: Ian King

Appreciation Award: Rebecca Friedlander

Judah Grossman

Matt Roper

David Spitzler

Personal Achievement Award: The Olympic Club English Channel Relay

Allison Arnold, Catherine Breed, Thomas Dowley, Matthew Korman, Felicia Lee, John Piirainen

USMS Award Winners:

Club of the Year: Tamalpais Aquatic Masters

Officials Excellence Award: John King

Open Water Service Award: Ali Hall

Dorothy Donnelly Service Award: David Brancamp

Kim Elsbach

Stu Kahn

Laura Shope

Pacific Local Masters Swimming Committee

Statement of Financial Position

As of November 4, 2023

| | Total | | | |
|------------------------------------------|----------------------|---------------------------|----------------|---------------|
| | As of Nov 4, 2023 | As of Nov 4, 2022 (PY) | Change | % Change |
| ASSETS | | | | |
| Current Assets | | | | |
| Bank Accounts | | | | |
| 1000000 Cash | | | | |
| 1000100 Wells Fargo Checking Account | 65,257 | 70,111 | -4,855 | -6.92% |
| 1000200 Wells Fargo Savings Account | 87,084 | 287,059 | -199,974 | -69.66% |
| 1000300 Wells Fargo CD | 205,169 | | 205,169 | |
| Total 1000000 Cash | \$ 357,509 | \$ 357,170 | \$ 340 | 0.10% |
| Total Bank Accounts | \$ 357,509 | \$ 357,170 | \$ 340 | 0.10% |
| Other Current Assets | | | | |
| Other Current Assets | | | | |
| Prepaid Expenses | 118 | | 118 | |
| Total Other Current Assets | \$ 118 | | \$ 118 | |
| Total Current Assets | \$ 357,628 | \$ 357,170 | \$ 458 | 0.13% |
| TOTAL ASSETS | \$ 357,628 | \$ 357,170 | \$ 458 | 0.13% |
| LIABILITIES AND EQUITY | | | | |
| Liabilities | | | | |
| Current Liabilities | | | | |
| Other Current Liabilities | | | | |
| 2000500 Payroll Liabilities | | | | |
| 2000505 CA PIT / SDI | 170 | 72 | 98 | 135.81% |
| 2000506 CA SUI / ETT | | | | |
| 2000510 Federal Taxes (941/944) | 2,020 | 1,205 | 814 | 67.56% |
| Total 2000500 Payroll Liabilities | \$ 2,190 | \$ 1,277 | \$ 912 | 71.42% |
| 2000550 Direct Deposit Payable | | | | |
| Total Other Current Liabilities | \$ 2,190 | \$ 1,277 | \$ 912 | 71.42% |
| Total Current Liabilities | \$ 2,190 | \$ 1,277 | \$ 912 | 71.42% |
| Total Liabilities | \$ 2,190 | \$ 1,277 | \$ 912 | 71.42% |
| Equity | | | | |
| 3000000 Opening Balance Equity | 14,989 | 14,989 | | |
| 3900000 Retained Earnings | 341,807 | 354,023 | -12,216 | -3.45% |
| Net Revenue | -1,358 | -13,119 | 11,762 | 89.65% |
| Total Equity | \$ 355,438 | \$ 355,892 | -\$ 454 | -0.13% |
| TOTAL LIABILITIES AND EQUITY | \$ 357,628 | \$ 357,170 | \$ 458 | 0.13% |

Pacific Local Masters Swimming Committee
Budget vs. Actuals: FY 2023 - FY23 P&L

January - December 2023

| | Total | | | | NOTES |
|------------------------------------------|-------------------|-------------------|------------------|---------------|-------|
| | Actual | Budget | Remaining | % Remaining | |
| Revenue | | | | | |
| 4000000 INCOME | | | | | |
| 4010000 Registration | | | | | |
| 4011000 Membership Dues | 103,896 | 141,750 | 37,855 | 26.71% | 1 |
| 4012000 Clubs Registration | 112 | 1,590 | 1,478 | 92.96% | |
| 4014000 PacMasters Donations | 3,340 | 3,500 | 160 | 4.57% | |
| Total 4010000 Registration | \$ 107,348 | \$ 146,840 | \$ 39,493 | 26.89% | |
| 4020000 Event Fee Income | | | | | |
| 4020200 Open Water Sanction Fees | 4,630 | 7,000 | 2,370 | 33.86% | |
| 4020300 Meet Management Services | | 9,600 | 9,600 | 100.00% | |
| 4020400 Sanction Bond Deposits | | 300 | 300 | 100.00% | |
| Total 4020000 Event Fee Income | \$ 4,630 | \$ 16,900 | \$ 12,270 | 72.60% | |
| 4070000 Other Income | | | | | |
| 4070100 Clinic Revenue | 25 | 2,500 | 2,475 | 99.00% | |
| 4070500 PacMasters Meet | 3,372 | 5,200 | 1,828 | 35.16% | |
| Total 4070000 Other Income | \$ 3,397 | \$ 7,700 | \$ 4,303 | 55.89% | |
| 4090000 Bank Interest | 5,350 | 20 | -5,330 | -26652.00% | |
| Total 4000000 INCOME | \$ 120,725 | \$ 171,460 | \$ 50,735 | 29.59% | |
| Total Revenue | \$ 120,725 | \$ 171,460 | \$ 50,735 | 29.59% | |
| Gross Profit | \$ 120,725 | \$ 171,460 | \$ 50,735 | 29.59% | |
| Expenditures | | | | | |
| 6000000 EXPENSE | | | | | |
| 6100000 Office and Administrative | | | | | |
| 6100110 Supplies | 416 | 2,000 | 1,584 | 79.22% | |
| 6100120 Postage | 257 | 250 | -7 | -2.78% | |
| 6100130 Printing | | 250 | 250 | 100.00% | |
| 6100300 Telephone | 541 | 700 | 159 | 22.71% | |
| 6100400 Rule Books | 74 | 100 | 26 | 26.00% | |

| | | | | |
|------------------------------------------------|------------------|------------------|------------------|----------------|
| 6100450 File Storage | 3,110 | 3,900 | 790 | 20.26% |
| 6101200 Office Travel/Training/Entertainment | | 50 | 50 | 100.00% |
| 6101900 Office Administrator | 25,438 | 32,000 | 6,562 | 20.50% |
| 61019010 Payroll Taxes | 2,205 | 3,600 | 1,395 | 38.75% |
| 61019020 Workers Compensation | 544 | 600 | 56 | 9.33% |
| 6102100 Renewal Notices | | 100 | 100 | 100.00% |
| 6109000 Misc. Office Expenses | 154 | 500 | 346 | 69.16% |
| Total 6100000 Office and Administrative | \$ 32,739 | \$ 44,050 | \$ 11,311 | 25.68% |
| 6200000 Executive Committees | | | | |
| 6210000 Chairman | | | | |
| 6210110 Chair Office/General Admin. Expenses | | 100 | 100 | 100.00% |
| 6210200 ChairTravel/Entertainment | | 2,000 | 2,000 | 100.00% |
| 6210300 Diversity and Inclusion | | 500 | 500 | 100.00% |
| Total 6210000 Chairman | | \$ 2,600 | \$ 2,600 | 100.00% |
| 6220000 Treasurer | | | | |
| 6220110 Acctg Online Services | 656 | 750 | 94 | 12.50% |
| 6220120 Filing Fees | | 10 | 10 | 100.00% |
| Total 6220000 Treasurer | \$ 656 | \$ 760 | \$ 104 | 13.65% |
| 6230000 Secretary | | 25 | 25 | 100.00% |
| 6240000 Awards | | | | |
| 6240100 Swimmer of the Year | 5,875 | 9,000 | 3,125 | 34.72% |
| 6240130 Service/Achievement | 75 | 1,500 | 1,425 | 95.00% |
| 6240160 Coach of the year | 252 | 300 | 48 | 15.98% |
| Total 6240000 Awards | \$ 6,202 | \$ 10,800 | \$ 4,598 | 42.57% |
| 6260000 Scheduling | 900 | 900 | | |
| Total 6200000 Executive Committees | \$ 7,759 | \$ 15,085 | \$ 7,326 | 48.57% |
| 6300000 Pool Meets | | | | |
| 6310000 Sanction/Meet Operations | | | | |
| 6310100 USMS Pool Sanction Fees | 950 | 1,000 | 50 | 5.00% |
| 6310399 Contract Service for HyTek | 250 | 12,000 | 11,750 | 97.92% |
| 6310400 Pools/Meet Sanction (Bond) Refund | | 300 | 300 | 100.00% |
| 6310500 PacMasters Meets | 3,390 | 5,200 | 1,810 | 34.80% |
| 6310650 Pool Meet Bonuses | 1,400 | 2,500 | 1,100 | 44.00% |
| 6310700 Championship Meet Awards | 5,518 | 6,000 | 483 | 8.04% |

| | | | | |
|------------------------------------------------|------------------|------------------|------------------|---------------|
| 6310750 Championship Meet Incentive | 6,500 | 5,500 | -1,000 | -18.18% |
| 6310900 Meet Equipment | 113 | 4,000 | 3,887 | 97.17% |
| 6310950 Pool Rental Subsidies | 884 | 6,500 | 5,616 | 86.40% |
| 6310999 Championship Officials stipend | 6,200 | 7,000 | 800 | 11.43% |
| Total 6310000 Sanction/Meet Operations | \$ 25,205 | \$ 50,000 | \$ 24,795 | 49.59% |
| 6320000 Officials | | | | |
| 6320200 Officials Travel to Nationals | 3,975 | 3,975 | | |
| 6320250 Officials Local Travel Reimbursement | 4,825 | 4,000 | -825 | -20.64% |
| 6320900 Officials Clothing | | 500 | 500 | 100.00% |
| Total 6320000 Officials | \$ 8,800 | \$ 8,475 | -\$ 325 | -3.84% |
| Total 6300000 Pool Meets | \$ 34,005 | \$ 58,475 | \$ 24,470 | 41.85% |
| 6400000 Open Water Expenses | | | | |
| 6400500 USMS OW Sanction Fees | 4,000 | 7,000 | 3,000 | 42.86% |
| 6400950 Virtual Event Manager | | 500 | 500 | 100.00% |
| 6401200 Evaluator Travel Reimbursement | 448 | 400 | -48 | -12.00% |
| 6401300 Safety Vehicle Subsidy | 2,500 | 3,000 | 500 | 16.67% |
| 6401400 Open Water Points Awards | 425 | 3,200 | 2,775 | 86.72% |
| 6401500 Trailer&Buoy Maint. & Equip. Purchase | 10 | 800 | 790 | 98.75% |
| 6401550 Trailer Storage | 700 | 900 | 200 | 22.22% |
| 6480000 VP Open Water Discretionary | | 500 | 500 | 100.00% |
| Total 6400000 Open Water Expenses | \$ 8,083 | \$ 16,300 | \$ 8,217 | 50.41% |
| 6500000 Communication & Technology | | | | |
| 6510000 Publications - Electronic | | | | |
| 6510100 Constant Contact | 1,973 | 2,600 | 627 | 24.13% |
| Total 6510000 Publications - Electronic | \$ 1,973 | \$ 2,600 | \$ 627 | 24.13% |
| 6520000 Web Site | | | | |
| 6520100 Web Internet Provider | 502 | 1,220 | 718 | 58.88% |
| 6520150 Software - Web Site | | 700 | 700 | 100.00% |
| 6520599 Webmaster Contractor | 7,425 | 7,000 | -425 | -6.07% |
| 6520999 Other Web Contractors | | 2,500 | 2,500 | 100.00% |
| Total 6520000 Web Site | \$ 7,927 | \$ 11,420 | \$ 3,493 | 30.59% |
| 6530000 Technology | | | | |
| 6530150 Software - Technology | 660 | 500 | -160 | -31.91% |
| 6530599 Contractors - Technology | | 1,000 | 1,000 | 100.00% |

| | | | | | | | | | |
|-------------------------------------------------|----|---------|----|---------|-----|---------|--|----------|---|
| Total 6530000 Technology | \$ | 660 | \$ | 1,500 | \$ | 840 | | 56.03% | |
| 6540000 Marketing/Public Relation | | | | | | | | | |
| 6540050 Marketing and Membership | | 252 | | 12,000 | | 11,748 | | 97.90% | |
| 6540100 Advertising | | 1,160 | | | | -1,160 | | | |
| Total 6540000 Marketing/Public Relation | \$ | 1,412 | \$ | 12,000 | \$ | 10,588 | | 88.23% | |
| 6580000 VP Communication & Techn. Discretionary | | 64 | | 500 | | 436 | | 87.22% | |
| Total 6500000 Communication & Technology | \$ | 12,035 | \$ | 28,020 | \$ | 15,985 | | 57.05% | |
| 6600000 Clubs and Coaches | | | | | | | | | |
| 6600100 Coaches Scholarship | | 2,172 | | 6,500 | | 4,328 | | 66.58% | |
| 6600200 Coaches Travel Reimbursement | | 229 | | 3,700 | | 3,471 | | 93.82% | |
| 6600500 Coaches Clinic Facilities Rental | | | | 800 | | 800 | | 100.00% | |
| 6600550 Other Coaches Clinics Expense | | 783 | | 1,000 | | 217 | | 21.71% | |
| 6600599 Coaches Clinic Stipends | | | | 2,500 | | 2,500 | | 100.00% | |
| 6610000 ALTS | | 656 | | 1,000 | | 344 | | 34.40% | |
| 6680000 VP Club and Coaches Discretionary | | 300 | | 500 | | 200 | | 40.00% | |
| Total 6600000 Clubs and Coaches | \$ | 4,140 | \$ | 16,000 | \$ | 11,860 | | 74.13% | |
| 6700000 USMS Volunteer Meeting | | | | | | | | | |
| 6700200 Delegates' Expense Reimbursement | | 13,674 | | 15,000 | | 1,326 | | 8.84% | 3 |
| 6700900 Other Volunteer Meeting Costs | | 4,750 | | 1,000 | | -3,750 | | -375.00% | 3 |
| Total 6700000 USMS Volunteer Meeting | \$ | 18,424 | \$ | 16,000 | -\$ | 2,424 | | -15.15% | |
| 6800000 Annual Meeting | | | | | | | | | |
| 6800100 Annual Mtg. Room Rental | | 3,112 | | 4,000 | | 888 | | 22.20% | |
| 6800300 Annual Mtg. Catering & Food Supplied | | | | 8,000 | | 8,000 | | 100.00% | 4 |
| 6800400 Annual Mtg. Pool Rental | | | | 900 | | 900 | | 100.00% | |
| 6800900 Other Annual Meeting costs | | | | 250 | | 250 | | 100.00% | 4 |
| 6800999 Annual Mtg. Speaker Fees | | | | 7,000 | | 7,000 | | 100.00% | |
| Total 6800000 Annual Meeting | \$ | 3,112 | \$ | 20,150 | \$ | 17,038 | | 84.56% | |
| 6900000 USMS Dues | | | | | | | | | |
| 6901100 PacMasters Scholarship and over 85 | | 2,030 | | 1,800 | | -230 | | -12.78% | |
| Total 6900000 USMS Dues | \$ | 2,030 | \$ | 1,800 | -\$ | 230 | | -12.78% | |
| 6990000 Other Income/Expenses | | | | | | | | | |
| 6990199 Relief Grants | | | | 30,000 | | 30,000 | | 100.00% | |
| Total 6990000 Other Income/Expenses | | | \$ | 30,000 | \$ | 30,000 | | 100.00% | |
| Total 6000000 EXPENSE | \$ | 122,326 | \$ | 245,880 | \$ | 123,554 | | 50.25% | |

| | | | | | | | |
|------------------------------|-----|---------|-----|---------|-----|---------|--------|
| Total Expenditures | \$ | 122,326 | \$ | 245,880 | \$ | 123,554 | 50.25% |
| Net Operating Revenue | -\$ | 1,601 | -\$ | 74,420 | -\$ | 72,818 | 97.85% |
| Net Revenue | -\$ | 1,601 | -\$ | 74,420 | -\$ | 72,818 | 97.85% |

NOTES

- 1. November and December income not included**
- 2. SCM Officials stipend included**
- 3. USMS Annual volunteer relay reimbursement and reg fees**
- 4. Speaker and lunch costs still outstanding**

Saturday, Nov 04, 2023 09:36:54 AM GMT-7 - Cash Basis

Pacific Local Masters Swimming Committee 2024 Budget

| | 2022 Actual | 2023 YTD | 2023 Budget | Budget |
|------------------------------------------------|----------------------|----------------------|----------------------|-------------------|
| Revenue | | | | |
| 4000000 INCOME | | | | |
| 4010000 Registration | | | | |
| 4011000 Membership Dues | \$ 124,996.40 | 97,234.50 | 141,750.00 | 140,000.00 |
| 4012000 Clubs Registration | \$ 1,641.00 | 98.00 | 1,590.00 | 1,600.00 |
| 4014000 PacMasters Donations | \$ 5,118.00 | 3,220.00 | 3,500.00 | 4,000.00 |
| Total 4010000 Registration | \$ 131,755.40 | \$ 100,552.50 | \$ 146,840.00 | 145,600.00 |
| 4020000 Event Fee Income | | | | |
| | | 338.67 | | |
| 4020200 Open Water Sanction Fees | \$ 2,690.00 | 1,000.00 | 7,000.00 | 7,000.00 |
| 4020300 Meet Management Services | | | 9,600.00 | 1,048.00 |
| 4020400 Sanction Bond Deposits | | | 300.00 | 300.00 |
| Total 4020000 Event Fee Income | \$ 2,690.00 | \$ 1,338.67 | \$ 16,900.00 | 8,348.00 |
| 4070000 Other Income | | | | |
| 4070100 Clinic Revenue | \$ 1,150.25 | | 2,500.00 | 2,500.00 |
| 4070500 PacMasters Meet | | 2,739.44 | 5,200.00 | - |
| 4070900 Misc. Other Income | \$ 25.00 | | | |
| Total 4070000 Other Income | \$ 1,175.25 | \$ 2,739.44 | \$ 7,700.00 | 2,500.00 |
| 4090000 Bank Interest | \$ 192.76 | 4,022.22 | 20.00 | 200.00 |
| Total 4000000 INCOME | \$ 135,813.41 | \$ 108,652.83 | \$ 171,460.00 | 156,648.00 |
| Total Revenue | \$ 135,813.41 | \$ 108,652.83 | \$ 171,460.00 | 156,648.00 |
| Gross Profit | \$ 135,813.41 | \$ 108,652.83 | \$ 171,460.00 | 156,648.00 |
| Expenditures | | | | |
| 6000000 EXPENSE | | | | |
| 6100000 Office and Administrative | | | | |
| 6100110 Supplies | \$ 3,246.91 | 338.59 | 2,000.00 | 1,000.00 |
| 6100120 Postage | \$ 295.99 | 165.60 | 250.00 | 250.00 |
| 6100130 Printing | | | 250.00 | 250.00 |
| 6100300 Telephone | \$ 796.75 | 480.53 | 700.00 | 750.00 |
| 6100400 Rule Books | \$ 92.00 | 74.00 | 100.00 | 100.00 |
| 6100450 File Storage | \$ 3,740.69 | 2,488.00 | 3,900.00 | 3,900.00 |
| 6101200 Office Travel/Training/Entertainment | \$ 115.56 | | 50.00 | 50.00 |
| 6101900 Office Administrator | \$ 29,529.34 | 16,711.27 | 32,000.00 | 32,000.00 |
| 61019010 Payroll Taxes | \$ 2,581.00 | 1,537.41 | 3,600.00 | 3,600.00 |
| 61019020 Workers Compensation | \$ 532.00 | 544.00 | 600.00 | 600.00 |
| 6102100 Renewal Notices | | | 100.00 | 100.00 |
| 6109000 Misc. Office Expenses | \$ 479.98 | 154.22 | 500.00 | 500.00 |
| Total 6100000 Office and Administrative | \$ 41,410.22 | \$ 22,493.62 | \$ 44,050.00 | 43,100.00 |
| 6200000 Executive Committees | | | | |
| 6210000 Chairman | | | | |
| 6210110 Chair Office/General Admin. Expenses | \$ 214.03 | | 100.00 | 100.00 |
| 6210200 ChairTravel/Entertainment | | | 2,000.00 | 500.00 |
| 6210300 Diversity and Inclusion | | | 500.00 | 500.00 |

| | | | | | | | |
|-----------------------------------------------|----|-----------|----|-----------|----|-----------|-----------|
| Total 6210000 Chairman | \$ | 214.03 | \$ | 0.00 | \$ | 2,600.00 | 1,100.00 |
| 6220000 Treasurer | | | | | | | |
| 6220110 Acctg Online Services | \$ | 738.00 | | 414.00 | | 750.00 | 969.00 |
| 6220120 Filling Fees | | | | | | 10.00 | - |
| Total 6220000 Treasurer | \$ | 738.00 | \$ | 414.00 | \$ | 760.00 | 969.00 |
| 6230000 Secretary | | | | | | 25.00 | |
| 6240000 Awards | | | | | | | |
| 6240100 Swimmer of the Year | \$ | 400.00 | | 5,875.36 | | 9,000.00 | 7,000.00 |
| 6240130 Service/Achievement | \$ | 840.50 | | | | 1,500.00 | 1,500.00 |
| 6240160 Coach of the year | \$ | 224.00 | | 252.07 | | 300.00 | 300.00 |
| Total 6240000 Awards | \$ | 1,464.50 | \$ | 6,127.43 | \$ | 10,800.00 | 8,800.00 |
| 6260000 Scheduling | | | | 900.00 | | 900.00 | 900.00 |
| Total 6200000 Executive Committees | \$ | 2,416.53 | \$ | 7,441.43 | \$ | 15,085.00 | 11,769.00 |
| 6300000 Pool Meets | | | | | | | |
| 6310000 Sanction/Meet Operations | \$ | 100.00 | | | | | |
| 6310100 USMS Pool Sanction Fees | \$ | 750.00 | | 800.00 | | 1,000.00 | 1,200.00 |
| 6310399 Contract Service for HyTek | \$ | 250.00 | | | | 12,000.00 | 1,310.00 |
| 6310400 Pools/Meet Sanction (Bond) Refund | | | | | | 300.00 | 300.00 |
| 6310500 PacMasters Meets | \$ | 158.24 | | 2,739.44 | | 5,200.00 | - |
| 6310650 Pool Meet Bonuses | \$ | 1,100.00 | | 1,400.00 | | 2,500.00 | 5,200.00 |
| 6310700 Championship Meet Awards | \$ | 6,793.23 | | 3,717.50 | | 6,000.00 | 6,400.00 |
| 6310750 Championship Meet Incentive | \$ | 5,500.00 | | 4,500.00 | | 5,500.00 | 8,500.00 |
| 6310900 Meet Equipment | \$ | 1,054.74 | | 113.30 | | 4,000.00 | 2,000.00 |
| 6310950 Pool Rental Subsidies | \$ | 1,080.00 | | 384.00 | | 6,500.00 | 7,000.00 |
| 6310999 Championship Officials stipend | \$ | 7,250.00 | | 3,800.00 | | 7,000.00 | 13,500.00 |
| Total 6310000 Sanction/Meet Operations | \$ | 24,036.21 | \$ | 17,454.24 | \$ | 50,000.00 | 45,410.00 |
| 6320000 Officials | | | | | | | |
| 6320200 Officials Travel to Nationals | \$ | 1,532.57 | | 2,500.00 | | 2,500.00 | 8,000.00 |
| 6320250 Officials Local Travel Reimbursement | \$ | 4,743.91 | | 3,312.12 | | 4,000.00 | 4,000.00 |
| 6320900 Officials Clothing | | | | | | 500.00 | 1,000.00 |
| Total 6320000 Officials | \$ | 6,276.48 | \$ | 5,812.12 | \$ | 7,000.00 | 13,000.00 |
| Total 6300000 Pool Meets | \$ | 30,312.69 | \$ | 23,266.36 | \$ | 57,000.00 | 58,410.00 |
| 6400000 Open Water Expenses | | | | | | | |
| 6400500 USMS OW Sanction Fees | \$ | 4,590.00 | | 1,000.00 | | 7,000.00 | 7,000.00 |
| 6400900 OW Clinic Sponsorship | \$ | 600.00 | | | | | |
| 6400950 Virtual Event Manager | | | | | | 500.00 | 500.00 |
| 6401200 Evaluator Travel Reimbursement | \$ | 419.80 | | 305.00 | | 400.00 | 600.00 |
| 6401300 Safety Vehicle Subsidy | \$ | 500.00 | | 1,000.00 | | 3,000.00 | 3,000.00 |
| 6401400 Open Water Points Awards | \$ | 2,900.00 | | 424.90 | | 3,200.00 | 3,000.00 |
| 6401500 Trailer&Buoy Maint. & Equip. Purchase | | | | 10.00 | | 800.00 | 800.00 |
| 6401550 Trailer Storage | \$ | 910.00 | | 560.00 | | 900.00 | 900.00 |
| 6480000 VP Open Water Discretionary | \$ | 660.00 | | | | 500.00 | 200.00 |
| Total 6400000 Open Water Expenses | \$ | 10,579.80 | \$ | 3,299.90 | \$ | 16,300.00 | 16,000.00 |
| 6500000 Communication & Technology | | | | | | | |
| 6510000 Publications - Electronic | | | | | | | |
| 6510100 Constant Contact | \$ | 2,562.00 | | | | 2,600.00 | 2,600.00 |
| Total 6510000 Publications - Electronic | \$ | 2,562.00 | \$ | 0.00 | \$ | 2,600.00 | 2,600.00 |

| | | | | | |
|-----------------------------------------------------|-----------|--------------------|---------------------|----------------------|--------------------|
| 6520000 Web Site | | | | | |
| 6520100 Web Internet Provider | \$ | 526.62 | 315.29 | 1,220.00 | 1,200.00 |
| 6520150 Software - Web Site | | | | 700.00 | 700.00 |
| 6520599 Webmaster Contractor | \$ | 7,000.25 | 5,775.00 | 7,000.00 | 8,500.00 |
| 6520999 Other Web Contractors | \$ | 10,000.00 | | 2,500.00 | 2,000.00 |
| Total 6520000 Web Site | \$ | 17,526.87 | \$ 6,090.29 | \$ 11,420.00 | 12,400.00 |
| 6530000 Technology | | | | | |
| 6530150 Software - Technology | \$ | 755.55 | 419.68 | 500.00 | 500.00 |
| 6530599 Contractors - Technology | \$ | 3,000.00 | | 1,000.00 | 1,500.00 |
| Total 6530000 Technology | \$ | 3,755.55 | \$ 419.68 | \$ 1,500.00 | 2,000.00 |
| 6540000 Marketing/Public Relation | | | | | |
| 6540050 Marketing and Membership | \$ | 2,013.90 | 527.80 | 12,000.00 | 10,000.00 |
| 6540100 Advertising | | | 136.56 | | - |
| Total 6540000 Marketing/Public Relation | \$ | 2,013.90 | \$ 664.36 | \$ 12,000.00 | 10,000.00 |
| 6580000 VP Communication & Techn. Discretionary | \$ | 200.00 | 63.90 | 500.00 | 200.00 |
| Total 6500000 Communication & Technology | \$ | 26,058.32 | \$ 7,238.23 | \$ 28,020.00 | 27,200.00 |
| 6600000 Clubs and Coaches | | | | | |
| 6600100 Coaches Scholarship | \$ | 5,464.00 | | 6,500.00 | 6,500.00 |
| 6600200 Coaches Travel Reimbursement | \$ | 3,862.60 | | 3,700.00 | 7,500.00 |
| 6600500 Coaches Clinic Facilities Rental | \$ | 140.00 | | 800.00 | 800.00 |
| 6600550 Other Coaches Clinics Expense | \$ | 719.56 | | 1,000.00 | 1,000.00 |
| 6600599 Coaches Clinic Stipends | \$ | 900.00 | | 2,500.00 | 900.00 |
| 6610000 ALTS | | | 656.00 | 1,000.00 | 1,000.00 |
| 6680000 VP Club and Coaches Discretionary | \$ | 432.09 | | 500.00 | 200.00 |
| Total 6600000 Clubs and Coaches | \$ | 11,518.25 | \$ 656.00 | \$ 16,000.00 | 17,900.00 |
| 6700000 USMS Volunteer Meeting | | | | | |
| 6700200 Delegates' Expense Reimbursement | \$ | 1,750.00 | 7,661.88 | 15,000.00 | 10,000.00 |
| 6700900 Other Volunteer Meeting Costs | \$ | 11,745.81 | | 1,000.00 | 3,750.00 |
| Total 6700000 USMS Volunteer Meeting | \$ | 13,495.81 | \$ 7,661.88 | \$ 16,000.00 | 13,750.00 |
| 6800000 Annual Meeting | | | | | |
| 6800100 Annual Mtg. Room Rental | | | 3,112.00 | 4,000.00 | 4,000.00 |
| 6800300 Annual Mtg. Catering & Food Supplied | | | | 8,000.00 | 8,000.00 |
| 6800400 Annual Mtg. Pool Rental | | | | 900.00 | 900.00 |
| 6800900 Other Annual Meeting costs | \$ | 1,960.00 | | 250.00 | 250.00 |
| 6800999 Annual Mtg. Speaker Fees | \$ | 5,000.00 | | 7,000.00 | 8,000.00 |
| Total 6800000 Annual Meeting | \$ | 6,960.00 | \$ 3,112.00 | \$ 20,150.00 | 21,150.00 |
| 6900000 USMS Dues | | | | | |
| 6901000 USMS Individuals Membership | | | 70.00 | | |
| 6901100 PacMasters Scholarship and over 85 | \$ | 1,419.00 | 2,030.00 | 1,800.00 | 2,500.00 |
| Total 6900000 USMS Dues | \$ | 1,419.00 | \$ 2,100.00 | \$ 1,800.00 | 2,500.00 |
| 6990000 Other Income/Expenses | | | | | |
| 6990199 Relief Grants | \$ | 3,858.68 | | 30,000.00 | 15,000.00 |
| Total 6990000 Other Income/Expenses | \$ | 3,858.68 | \$ 0.00 | \$ 30,000.00 | 15,000.00 |
| Total 6000000 EXPENSE | \$ | 148,029.30 | \$ 77,269.42 | \$ 244,405.00 | 226,779.00 |
| Total Expenditures | \$ | 148,029.30 | \$ 77,269.42 | \$ 244,405.00 | 226,779.00 |
| Net Operating Revenue | \$ | (12,215.89) | \$ 31,383.41 | -\$ 72,945.00 | (70,131.00) |
| Net Revenue | \$ | (12,215.89) | \$ 31,383.41 | -\$ 72,945.00 | (70,131.00) |

