



October 18, 2023; Log in 7:00 p.m.
Zoom ID: 883 864 6002 password: PacMasters

AGENDA *Discussion Item

- I. **Call to Order & Introductions**
- II. **Approval of September meeting minutes (separate attachment)**
- III. **Reports**
 - Executive Committee**
 - Chair**—Phyllis Quinn, report
 - Treasurer**— Laura Shope, reports attached
 - Past Chair** – John King, no report
 - Secretary**—Ian King, report attached
 - Office Administrator**—Chris Ottati, report
 - Schedule**—Steve Cutting, no report
 - Pool Meet Committee**—Matt Roper, report
 - Meet Operations**—Ahren Lehnert, report
 - Officials**— David Benjamin, no report
 - Open Water Committee**—Ali Hall, report
 - Communications and Technology**—Michael Moore, possible report
 - Update**—Chris Ottati, report
 - Website**—Dan Wegner, report
 - Clubs and Coaches**—Carol Nip, report
 - Ad Hoc Committees**—reports
 - Old Business** – no report
 - New Business** – reports
 - Club News** – no report
 - Policy Updates** – no report

2023 MEETING DATES: all dates are tentative: October 18, November Annual Meeting – November 12

Working Calendar for October: Adopt Budget; Nominating Committee Report (odd years); Approve final Calendar of Events; USMS Annual Meeting Review and Reports.

Working Calendar for November: Annual Mtg.; Bi-annual election (odd years); Vote on proposals to change PacMaster by-laws; Working Calendar for December: Coach of the Year Nomination

September meeting reports –10/18/2023 Officer and Committee Reports

Meeting policy: Please provide text to Chris, prior to the meeting, of any items on which you would like the Committee to vote. Re-established 1/18/2012.

Executive Committee

Chair—Phyllis Quinn, report

Thank you to Walnut Creek Masters swim team for hosting the SCM championship meet. Thank you to all the volunteers that worked in the hot weather to ensure a safe, fair, and efficient swim meet.

Thank you to Andy Brener and the Sacramento Masters for hosting the coach's clinic. The feedback was very positive and our clubs will benefit from our coaches learning new ways to engage their swimmers.

Thank you to Richmond Plunge swim team for hosting the Keller Cove Open Water swims. That wraps up our Open Water swim season. Thank you to Bob Upshaw for all his work with the event directors to get the open water points correct and posted to the website.

Pacific Masters will be sending volunteers to the USMS Relay meet this weekend in Houston. Thank you all for giving up your weekend to gather ideas to improve your club and the LMSC.

We are building next year's schedule, so if your club wants to host a meet or open water event, Let's get it on the calendar. Please contact the executive committee if you need assistance. We can help guide you on what is needed.

There will be a USMS hosted [peer-to-peer webinar](#) on November 9 with the topic Building a Code of Conduct for your LMSC, Club or Facility. If your club does not have a Code of Conduct, this would be a great webinar to help you get started!

I may have a special announcement tonight.

I think it should be noted that our LMSC is a leader within USMS. Many other LMSC's are copying our format for the annual celebration meeting. Pacific Masters also has several volunteers who are presenting at the relay meeting. Thank you to all our swimmers and volunteers that make up our LMSC.

Treasurer—Laura Shope, financial reports attached

2024 Budget

Past Chair—John King, no report

Secretary—Ian King, report attached

Office Administrator—Chris Ottati, report

Registration: 10,082 members; 116 clubs; 577 self-identified coaches have registered for Pacific Masters as of 09/17/23. In 2022, we had 10,449 members; 118 clubs; 1012 self-identified coaches.

2023 SCM Meet: We had many great swims at our 2023 Pacific Master Kerry O’Brien SCM Championships. Congratulations to Laura Val, Rich Burns, and Brandon Fischer for breaking National and/or World records. Also big shout out to the TAM men’s 320 – 359 relay for breaking 4 World records! There were also 43 Pacific records set – too many to list here!

2023 Volunteer Relay: This meeting will be held in Houston this weekend, 10/20 -10/22. We have 13 Pacific representatives, some serving as panelists and presenters as well. We are looking forward to hearing all about it when they come back!

2023 Elections: The slate has been announced and [published on our website](#). If you are considering a floor nomination, please let Phyllis know ASAP. It will allow us to prepare for a smoother election on November 12.

Annual Report: I’m putting together the annual report for our November 12 meeting. I’ve reached out to the VPs and coordinators to ask for their reports. Please have them to me by end-October or I will be very sad.

Helping our Clubs: There are several ways that Pacific Masters endeavors to help clubs host events and programs. Some are newish and some have been around for a while. We encourage all our clubs to utilize these resources for current events or programs they host or entice them into hosting future events! Please contact me or the Chair for more information:

- Pool rental fee subsidy for meets
- Safety vehicle subsidy for open water events
- ALTS grants
- Relief grants

2024 Club and Individual Registration: 2024 USMS Club registration opened on October 1. Currently we have 55 clubs registered for 2024. Check to see if your club is in the table below. Individual 2024 USMS registration will open on November 1 and members cannot register with a club unless that club has renewed/registered for 2024.

AAM	ECYM	MSMA	SMAC	UCSF
ALMA	FDM	MVM	SNM	VACA
AQUM	FREM	NBA	SRM	WCM
BAC	GFDM	NVM	SRVM	WGM
BAMF	HTUB	OAK	STAN	PAC1
BHAM	ITM	PALO	SVTC	
CMAM	LGSR	PCCM	TAM	
CSTS	MAAC	PSK	TCAM	
CUDA	MAM	PVMA	TEME	
DC	MAQ	RHMS	TNS	
DHM	MELO	SACMA	TOC	
EBAT	MEMO	SCSC	TSUN	
	MMS	SFDM	TVM	

Schedule—Steve Cutting, no report

Pool Meet Committee—Matt Roper, report

- The 2023 Pacific Masters Swimming Kerry O'Brien Short Course Meters Championships were held Oct 6th - 8th. There were 579 swimmers entered in the meet this year, a 36% increase from 2022. Thank you Walnut Creek Masters for hosting such an excellent meet again.
- We're accepting bids for the 2024 LCM championships through Fri, Nov 3rd, and plan to announce the 2024 LCM host at the annual meeting on Nov 12th.

Meet Operations—Ahren Lehnert, report

There are two pending sanction requests:

1. The Jon Steiner Memorial Mile/TAM Postal 1650
2. The OC 1500 Meter Meet

Officials— David Benjamin, no report

Open Water Committee—Ali Hall, report

Thank you to our amazing hosts, volunteers and swimmers for a great OW season! The OW Committee wishes everyone happy swimming, and we look forward to seeing you in 2024. Please also look forward to year two of the 8 Bridges Virtual Swim!

Communications and Technology— Michael Moore, possible report

Michael may have a report

Update—Chris Ottati, report

Since our September 20 meeting two e-newsletters have been sent; October 2 and October 18. The editor for October 2 was Missy Hunter and the editor for October 17 was Jenn. The UPDATE is supervised by Michael Moore, VP Communications and Technology.

Website—Dan Wegner, report

Past Month

Elections

Annual Meeting

Upcoming

Create form for uploading meeting Agendas and Minutes

Create new display of archived Articles

Clubs and Coaches—Carol Nip, report

Carol Nip, Chair (ALB), Tunisia Frederick (VACA), Marcia Benjamin (MEMO), Orin Bentley (OAM), Shari Cruse (MAQ), Donita Flecker (SMAC), Christopher Wagner (USF), Megan Waters (QSSSJ)

Coaches Registration. The problem: We don't know WHO our coaches are! Since coaches are valuable spokes in the wheel of US Masters coaching, it is our mission to determine who our coaches are in Pacific Masters Swimming. Earlier this year, we surveyed our top 10 largest clubs representing 3,080 (44%) in our LMSC, discovering that only a handful of coaches (3) indicated they are coaching on USMS member registration.

Our Committee asked Michael Moore to assist in sending and collecting data for our Coaches Registration through Survey Monkey. This three-week process involved four different emails – a primary request, with a reminder, and a secondary request, with a secondary reminder on the deadline. In the end, we find we are at 50% completion.

Of Pacific's 115 clubs, 83 responses were collected in a three-week period, September 15-October 6. These responses represented 49 registered clubs. Clubs with 10 or fewer members were not contacted. Responses comprised 47 head coaches, 18 assistants, and 17 substitute coaches. From these responses, we were able to learn about their certification, interests in future clinic topics and mentorship.

Certification. Of the 83 coaches who responded, 35% had never taken a USMS certification course, and 71% had never received instruction from USMS on how to run a USMS clinic for coaches. Here's the breakdown of each certification level:

USA-S (1-3)	14
USMS Level 1	8
USMS Level 2	21
USMS Level 3	20
USMS Level 4	4

Topics of interest to coaches vary from technique, motivational skills, web page development, effective communication, technology, to communicating with broad demographics, leadership, fun sets, and multi-tasking.

Mentorship. 44 coaches replied they are not interested in a mentorship program. 36 coaches let us know they are interested.

Ad Hoc Committees — reports

USMS ALTS – Kim Elsbach, report

1. ALTS Relays at Pac Masters SCM meter were huge success. Plans for more relays at SCY meet in Natomas in May, 2024.
2. ALTS will run a clinic for “non-certified” ALTS Instructors in April 2024. Plan to have it in Vacaville. More info to come.

3. Will be sending survey to ALTS programs about numbers of graduates and classes over past 3 years.
4. USA Swimming Foundation Grants for ALTS Programs: Application window is open. All USA Swimming Foundation Adult Learn to Swim Grant proposals are due by December 15 at 11:59pm Mountain Time. [Guidelines are here](#).

USMS LMSC Development – Ian King/Karen Harris, no report

USMS Rules – David Benjamin, no report

USMS Legislation - Teddy Palmer & Marcia Benjamin, no report

Diversity and Inclusion – Vicki Shu, report

Members: Ahren Lehnert, Amos Chan, Paul Frentsos, Steve Terusaki, Shari Cruse, Kate Stephensen, Ann Schnuer, Mike Abegg, Vicki Shu

We are pleased to welcome Michael Abegg to the Pacific Masters D&I Committee!

As mentioned in our last update, members of the D&I Committee will also sit on other committees to help integrate diversity & inclusion to support other committees: ALTS, Coaches, and Marketing & Communications

ALTS (Kate Stephenson): Our committee worked with Kim Elsbach to help develop a proposal to Pacific Masters to create an ALTS to Masters Pipeline Grant Program. The goal of this program is to support existing ALTS programs to help ALTS programs bridge some of the challenges in bringing ALTS participants into the USMS fold. As a committee, we believe that investing in existing successful programs is an important strategy to help increase USMS membership. This program can also leverage other internal and external funding opportunities for ALTS, and vice versa.

Marketing & Communications (Ahren Lehnert): Our committee will work with M&C to help create content for the website. M&C is in initial discussions to have different committees manage their own pages. We look forward to this development!

Coaches (Shari Cruse): The Coaches Committee meeting occurs after the D&I Committee meeting. Updates will be in the next D&I meeting.

Other topic: Accessibility

We also discussed accessibility for swimmers with disabilities. Many swimmers with disabilities do not realize that reasonable accommodations can be made for swimmers so they can participate in meets and be judged by what they can do. The D&I Committee will reach out to Pool Committee to help draft language that would appear on meet information sheets that notify swimmers that they can request accommodations, as well as other communications to inform our members

Marketing and Membership – Michael Moore, possible report
Michael may have a report.

Annual Celebration and Meeting – Teddy Palmer, report

Members: Teddy Palmer, Nancy Ridout, Rich Burns, Annette Coholan, Maggie Tevis, Susan Collins, Lorena Sims, Phyllis Quinn, Chris Ottati

Happy returns of the in-person Pacific Masters Annual Meeting and Celebration on Sunday, Nov 12, 2023, at the Indian Valley College in Novato, CA. 8:00 AM till 3:30 PM.

SWIM WORKOUTS

There will be two 45 minutes swim workout sessions led by MAQ head coach Shari Cruse. Participants can choose to do one or both of the workouts.

SWIM CLINICS

Concurrent with the workouts we'll offer two 45 minutes clinics led by Olympian Nick Thoman.
Clinic #1 - focus on turns. Clinic #2 - stroke drills.

Participants can attend either or both. Up to 40 swimmers can join Nick in the water, The clinics can also be viewed from the deck. In water participants will sign up at check in. Participants can mix and match - 1 swim workout and 1 clinic; 2 workouts; or 2 clinics. Decide when you get here! We will cap the morning swim at 120 participants.

There will be coffee and light breakfast after the swims.

Moving down toward the parking lot to the beautiful Jonas Center to hear Paralympian, Tucker Dupree, joining via live stream, Tucker will describe his amazing transition from able bodied Olympic caliber athlete, to losing his sight and reinventing his life and swimming career.

Our Keynote address, by Olympic gold and silver medalist Nick Thoman, will offer fascinating insight to the Olympic Games and his stellar swimming journey.

The Annual Meeting will review the Year in Pacific Masters. We'll vote on our 2024 budget, a proposed by-law change, and our Board of Directors. The day will wrap up with our awards ceremony, recognizing the contributions and achievements our dedicated members.

New Business—no reports

Club news— no report

Policy Updates – no report



PACIFIC MASTERS SWIMMING

"Swimming for Life"

Pacific Masters Monthly Meeting

Date: September 20, 2023 (Zoom Call)

Call to Order: Phyllis Quinn, Chair, called the meeting to order at 7:00pm

<p>I. APPROVAL OF MINUTES & AGENDA</p>
<ul style="list-style-type: none"> • August Meeting Minutes: approved • September Agenda: approved as amended
<p>II. OFFICERS' REPORTS</p>
<p>Chair – Phyllis Quinn, see meeting agenda for report</p> <ul style="list-style-type: none"> • Slate of Board nominees announced: <ul style="list-style-type: none"> ▪ Chair – Ian King ▪ VP Communications & Technology – Michael Moore ▪ VP Pools – Chad Holbrook ▪ VP OW – Rebecca Friedlander ▪ VP Clubs & Coaches – Shari Cruse ▪ Secretary – Sally Guthrie ▪ Treasurer – Laura Shop <p>Treasurer – Laura Shope, see meeting agenda for report</p> <ul style="list-style-type: none"> • September financials accepted <p>Past Chairman– John King, no report</p> <p>Secretary – Ian King, see meeting agenda for report</p> <p><u>Officer and Committee Reports</u></p> <p>Office Administrator/Registration/Top Ten and Records – Chris Ottati, see meeting agenda for report</p> <ul style="list-style-type: none"> • Corrected USMS annual award for John King – <i>Officials Excellence Award</i> • Although not announced during the USMS annual meeting, Marcia Benjamin was only coach to achieve a USMS Certified Level 4 Coach in 2023 <p>Schedule – Steve Cutting, see meeting agenda for report</p> <p>Pool Committee, Chair-Matt Roper, see meeting agenda for report</p> <ul style="list-style-type: none"> • Proposal approved to increase the financial incentive paid out to our championship meet hosts: <ul style="list-style-type: none"> ▪ SCY - \$3000 ▪ LCM - \$3500 ▪ SCM - \$2000 • Proposal approved to increase the evaluation-based financial bonus paid to our non-championship meet hosts: <ul style="list-style-type: none"> ▪ 140-160 pts - \$500 ▪ 115-139 pts - \$400 ▪ 90-114 pts - \$300 ▪ 65-89 pts - \$200 <p>Meet Operations – Ahren Lehnert, no report</p>

2023 Meeting Dates (all dates are tentative): October 18, November Annual Meeting – November 12



Officials – David Benjamin, added per agenda amendment (expense reimbursement for Mike Abegg)

- Proposal approved to reimburse Mike Abegg \$1474.74 for expenses officiating at the 2023 USMS Summer Nationals in Sarasota, FL

Open Water Committee, Chair-Ali Hall, see meeting agenda for report

Communications and Technology – Michael Moore, no report

Update – Chris Ottati, see meeting agenda for report

Website – Dan Wegner, see meeting agenda for report

Clubs and Coaches – Carol Nip, see meeting agenda for report

- Reminder - USMS Level 2 & 3 Coaches Certification Clinic on September 30
 - Level 2 is full, Level 3 still has space
- USMS Clinic Course for Coaches on September 30-October 1 still has space

Ad Hoc Committees

ALTS – Kim Elsbach, see meeting agenda for report

LMSC Development Committee – Karen Harris/Ian King, no report

USMS Rules – David Benjamin, see meeting agenda for report

LMSC Legislation – Teddy Palmer & Marcia Benjamin, added per agenda amendment (summary of Legislation proposal outcomes at USMS annual meeting)

- L1 – adopted as amended
- L2 – adopted
- L3 – adopted
- L4 – defeated
- L5 – defeated
- L6 – adopted
- L7 - adopted

Diversity & Inclusion – Vicki Shu, see meeting agenda for report

Marketing and Membership – Michael Moore, see meeting agenda for report

Annual Celebration and Meeting – Teddy Palmer, added per agenda amendment

- Annual meeting scheduled for Sunday, November 12th at Indian Valley campus in Novato
- Swim and skills clinics will be offered
- “Tucker’s Talk” with Tucker DuPree, Paralympian medalist
- Lunch followed by keynote speaker, Nick Thoman, gold & silver medalist in 2012 Olympics
- Annual business meeting with awards and Board elections

III. OLD BUSINESS

- See meeting agenda for report

IV. NEW BUSINESS

- No report



PACIFIC MASTERS SWIMMING

"Swimming for Life"

V. CLUB ANNOUNCEMENTS
<ul style="list-style-type: none">• San Francisco Dragon Masters team has launched!• The Olympic Club is now running lifeguard training. Reach out to Phyllis if anyone is interested or knows of someone that might be interested.
VI. POLICY UPDATES
<ul style="list-style-type: none">• No report
VII. ADJOURNMENT
<ul style="list-style-type: none">• Meeting adjourned at 8:13 pm
ATTENDEES
Phyllis Quinn, Chris Ottati, Ian King, Matt Roper, Sally Guthrie, Greg Stoner, Laura Shope, Marcia Benjamin, David Benjamin, Kathy Gill, C.A. Naissance, Steve Cutting, Rich Burns, Vicki Shu, Ron Taylor, Jan Frydendahl, Nancy Ridout, Jennifer Phalen, Kim Elsbach, Mike Abegg, Michael Moore, Ahren Lehnert, Carol Nip, Kevin Hayes, John King, Teddy Palmer, MaryKaye Jansen, Cynthia Hertzner, Donita Flecker, Chad Holbrook, Ken Halbrecht, Bob Anderson, Matt Zachan

Respectively submitted,

Ian King

Pacific Local Masters Swimming Committee

Statement of Financial Position

As of October 13, 2023

	Total			
	As of Oct 13, 2023	As of Oct 13, 2022 (PY)	Change	% Change
ASSETS				
Current Assets				
Bank Accounts				
1000000 Cash				
1000100 Wells Fargo Checking Account	78,462	79,549	-1,087	-1.37%
1000200 Wells Fargo Savings Account	87,066	287,056	-199,990	-69.67%
1000300 Wells Fargo CD	204,739		204,739	
Total 1000000 Cash	\$ 370,266	\$ 366,605	\$ 3,662	1.00%
Total Bank Accounts	\$ 370,266	\$ 366,605	\$ 3,662	1.00%
Other Current Assets				
Other Current Assets				
Prepaid Expenses	118		118	
Total Other Current Assets	\$ 118		\$ 118	
Total Current Assets	\$ 370,385	\$ 366,605	\$ 3,780	1.03%
TOTAL ASSETS	\$ 370,385	\$ 366,605	\$ 3,780	1.03%
LIABILITIES AND EQUITY				
Liabilities				
Current Liabilities				
Other Current Liabilities				
2000500 Payroll Liabilities				
2000505 CA PIT / SDI	77		77	
2000506 CA SUI / ETT				
2000510 Federal Taxes (941/944)	1,275	613	663	108.14%
Total 2000500 Payroll Liabilities	\$ 1,352	\$ 613	\$ 740	120.74%
2000550 Direct Deposit Payable				
Total Other Current Liabilities	\$ 1,352	\$ 613	\$ 740	120.74%
Total Current Liabilities	\$ 1,352	\$ 613	\$ 740	120.74%
Total Liabilities	\$ 1,352	\$ 613	\$ 740	120.74%
Equity				
3000000 Opening Balance Equity	14,989	14,989		
3900000 Retained Earnings	341,807	354,023	-12,216	-3.45%
Net Revenue	12,236	-3,020	15,256	505.20%
Total Equity	\$ 369,032	\$ 365,992	\$ 3,040	0.83%
TOTAL LIABILITIES AND EQUITY	\$ 370,385	\$ 366,605	\$ 3,780	1.03%

Pacific Local Masters Swimming Committee

Budget vs. Actuals: FY 2023 - FY23 P&L

January - December 2023

	Total			
	Actual	Budget	Remaining	% Remaining
Revenue				
4000000 INCOME				
4010000 Registration				
4011000 Membership Dues	103,896	141,750	37,855	26.71%
4012000 Clubs Registration	112	1,590	1,478	92.96%
4014000 PacMasters Donations	3,340	3,500	160	4.57%
Total 4010000 Registration	\$ 107,348	\$ 146,840	\$ 39,493	26.89%
4020000 Event Fee Income				
4020200 Open Water Sanction Fees	4,630	7,000	2,370	33.86%
4020300 Meet Management Services		9,600	9,600	100.00%
4020400 Sanction Bond Deposits		300	300	100.00%
Total 4020000 Event Fee Income	\$ 4,630	\$ 16,900	\$ 12,270	72.60%
4070000 Other Income				
4070100 Clinic Revenue	25	2,500	2,475	99.00%
4070500 PacMasters Meet	3,372	5,200	1,828	35.16%
Total 4070000 Other Income	\$ 3,397	\$ 7,700	\$ 4,303	55.89%
4090000 Bank Interest	4,902	20	-4,882	-24409.85%
Total 4000000 INCOME	\$ 120,276	\$ 171,460	\$ 51,184	29.85%
Total Revenue	\$ 120,276	\$ 171,460	\$ 51,184	29.85%
Gross Profit	\$ 120,276	\$ 171,460	\$ 51,184	29.85%

NOTES

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Expenditures

6000000 EXPENSE

6100000 Office and Administrative

6100110 Supplies	416	2,000	1,584	79.22%
6100120 Postage	166	250	84	33.76%
6100130 Printing		250	250	100.00%
6100300 Telephone	541	700	159	22.71%
6100400 Rule Books	74	100	26	26.00%
6100450 File Storage	2,799	3,900	1,101	28.23%
6101200 Office Travel/Training/Entertainment		50	50	100.00%
6101900 Office Administrator	22,321	32,000	9,679	30.25%
61019010 Payroll Taxes	1,967	3,600	1,633	45.37%
61019020 Workers Compensation	544	600	56	9.33%
6102100 Renewal Notices		100	100	100.00%
6109000 Misc. Office Expenses	154	500	346	69.16%

Total 6100000 Office and Administrative	\$ 28,981	\$ 44,050	\$ 15,069	34.21%
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6200000 Executive Committees

6210000 Chairman

6210110 Chair Office/General Admin. Expenses		100	100	100.00%
6210200 Chair Travel/Entertainment		2,000	2,000	100.00%
6210300 Diversity and Inclusion		500	500	100.00%

Total 6210000 Chairman		\$ 2,600	\$ 2,600	100.00%
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6220000 Treasurer

6220110 Acctg Online Services	414	750	336	44.80%
6220120 Filing Fees		10	10	100.00%

Total 6220000 Treasurer	\$ 414	\$ 760	\$ 346	45.53%
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6230000 Secretary		25	25	100.00%
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6240000 Awards

6240100 Swimmer of the Year	5,875	9,000	3,125	34.72%
6240130 Service/Achievement		1,500	1,500	100.00%
6240160 Coach of the year	252	300	48	15.98%

Total 6240000 Awards	\$ 6,127	\$ 10,800	\$ 4,673	43.26%
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6260000 Scheduling	900	900		
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Total 6200000 Executive Committees	\$ 7,441	\$ 15,085	\$ 7,644	50.67%
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6300000 Pool Meets

6310000 Sanction/Meet Operations

6310100 USMS Pool Sanction Fees	950	1,000	50	5.00%	
6310399 Contract Service for HyTek	250	12,000	11,750	97.92%	
6310400 Pools/Meet Sanction (Bond) Refund		300	300	100.00%	
6310500 PacMasters Meets	2,739	5,200	2,461	47.32%	
6310650 Pool Meet Bonuses	1,400	2,500	1,100	44.00%	
6310700 Championship Meet Awards	3,718	6,000	2,283	38.04%	
6310750 Championship Meet Incentive	4,500	5,500	1,000	18.18%	
6310900 Meet Equipment	113	4,000	3,887	97.17%	
6310950 Pool Rental Subsidies	384	6,500	6,116	94.09%	2
6310999 Championship Officials stipend	4,100	7,000	2,900	41.43%	
Total 6310000 Sanction/Meet Operations	\$ 18,154	\$ 50,000	\$ 31,846	63.69%	

6320000 Officials

6320200 Officials Travel to Nationals	3,975	3,975			
6320250 Officials Local Travel Reimbursement	4,024	4,000	-24	-0.59%	
6320900 Officials Clothing		500	500	100.00%	
Total 6320000 Officials	\$ 7,998	\$ 8,475	\$ 476	5.62%	

Total 6300000 Pool Meets

\$ 26,153	\$ 58,475	\$ 32,322	55.28%
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6400000 Open Water Expenses

6400500 USMS OW Sanction Fees	4,000	7,000	3,000	42.86%	3
6400950 Virtual Event Manager		500	500	100.00%	
6401200 Evaluator Travel Reimbursement	448	400	-48	-12.00%	
6401300 Safety Vehicle Subsidy	2,500	3,000	500	16.67%	4
6401400 Open Water Points Awards	425	3,200	2,775	86.72%	
6401500 Trailer&Buoy Maint. & Equip. Purchase	10	800	790	98.75%	
6401550 Trailer Storage	630	900	270	30.00%	
6480000 VP Open Water Discretionary		500	500	100.00%	

Total 6400000 Open Water Expenses

\$ 8,013	\$ 16,300	\$ 8,287	50.84%
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6500000 Communication & Technology

6510000 Publications - Electronic

6510100 Constant Contact	1,973	2,600	627	24.13%	
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Total 6510000 Publications - Electronic

\$ 1,973	\$ 2,600	\$ 627	24.13%
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6520000 Web Site

6520100 Web Internet Provider	480	1,220	740	60.67%	
6520150 Software - Web Site		700	700	100.00%	
6520599 Webmaster Contractor	6,504	7,000	496	7.09%	
6520999 Other Web Contractors		2,500	2,500	100.00%	
Total 6520000 Web Site	\$ 6,984	\$ 11,420	\$ 4,436	38.85%	
6530000 Technology					
6530150 Software - Technology	660	500	-160	-31.91%	
6530599 Contractors - Technology		1,000	1,000	100.00%	
Total 6530000 Technology	\$ 660	\$ 1,500	\$ 840	56.03%	
6540000 Marketing/Public Relation					
6540050 Marketing and Membership	1,412	12,000	10,588	88.23%	5
Total 6540000 Marketing/Public Relation	\$ 1,412	\$ 12,000	\$ 10,588	88.23%	
6580000 VP Communication & Techn. Discretionary	64	500	436	87.22%	
Total 6500000 Communication & Technology	\$ 11,092	\$ 28,020	\$ 16,928	60.42%	
6600000 Clubs and Coaches					
6600100 Coaches Scholarship	1,372	6,500	5,128	78.89%	
6600200 Coaches Travel Reimbursement	229	3,700	3,471	93.82%	
6600500 Coaches Clinic Facilities Rental		800	800	100.00%	
6600550 Other Coaches Clinics Expense	783	1,000	217	21.71%	6
6600599 Coaches Clinic Stipends		2,500	2,500	100.00%	
6610000 ALTS	656	1,000	344	34.40%	
6680000 VP Club and Coaches Discretionary	200	500	300	60.00%	
Total 6600000 Clubs and Coaches	\$ 3,240	\$ 16,000	\$ 12,760	79.75%	
6700000 USMS Volunteer Meeting					
6700200 Delegates' Expense Reimbursement	13,472	15,000	1,528	10.18%	
6700900 Other Volunteer Meeting Costs	4,750	1,000	-3,750	-375.00%	
Total 6700000 USMS Volunteer Meeting	\$ 18,222	\$ 16,000	-\$ 2,222	-13.89%	
6800000 Annual Meeting					
6800100 Annual Mtg. Room Rental	3,112	4,000	888	22.20%	
6800300 Annual Mtg. Catering & Food Supplied		8,000	8,000	100.00%	
6800400 Annual Mtg. Pool Rental		900	900	100.00%	
6800900 Other Annual Meeting costs		250	250	100.00%	
6800999 Annual Mtg. Speaker Fees		7,000	7,000	100.00%	
Total 6800000 Annual Meeting	\$ 3,112	\$ 20,150	\$ 17,038	84.56%	

6900000 USMS Dues					
6901100 PacMasters Scholarship and over 85	2,030	1,800	-230	-12.78%	
Total 6900000 USMS Dues	\$ 2,030	\$ 1,800	-\$ 230	-12.78%	
6990000 Other Income/Expenses					
6990199 Relief Grants		30,000	30,000	100.00%	
Total 6990000 Other Income/Expenses		\$ 30,000	\$ 30,000	100.00%	
Total 6000000 EXPENSE	\$ 108,283	\$ 245,880	\$ 137,596	55.96%	
Total Expenditures	\$ 108,283	\$ 245,880	\$ 137,596	55.96%	
Net Operating Revenue	\$ 11,993	-\$ 74,420	-\$ 86,412	116.12%	
Net Revenue	\$ 11,993	-\$ 74,420	-\$ 86,412	116.12%	

NOTES

- 1. Santa Cruz, Del Valle, Keller Cove**
- 2. Only 1 club. Emails sent to others**
- 3. Donner and Del Valle**
- 4. Del Valle and Keller Cove**
- 5. Banners**
- 6. Sept Coaches clinic**

Friday, Oct 13, 2023 12:12:57 PM GMT-7 - Cash Basis